



BUYING POWER FOR  
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# **2007 Comprehensive Bid Price List**

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On the Internet at [digitaledge.esd112.org](http://digitaledge.esd112.org)

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# Hitachi LCD Projectors




## Entry-Level XGA Projectors (2,000+ lumens)

<p><a href="#">Hitachi CP-X253</a></p>  <p><b>Bid Price:</b> \$609 or \$669</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,000 lumens, <b>extreme</b> short throw lens, security bar, whiteboard and blackboard mode, HDTV-ready, 3.9 lbs, whisper mode</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Purchase three projectors of the same model at the higher price <i>on the same purchase order</i> and receive a free lamp</li> <li>• Lamp warranty is 6 months or 500 hours</li> <li>• Cost of lamp replacements:</li> </ul>
<p><a href="#">Hitachi CP-X200</a></p>  <p><b>Bid Price:</b> \$619 or \$679</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,200 lumens, high-performance side air filter, 7 watt audio, security bar, whiteboard and blackboard mode, HDTV-ready</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<ul style="list-style-type: none"> <li>• CP-X200..... \$225</li> <li>• CP-X205..... \$225</li> <li>• CP-X300..... \$225</li> <li>• CP-X305..... \$225</li> <li>• CP-X253..... \$219</li> </ul> <ul style="list-style-type: none"> <li>• Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)</li> </ul>
<p><a href="#">Hitachi CP-X205</a></p>  <p><b>Bid Price:</b> \$649 or \$719</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,200 lumens, LAN Control, high-performance side air filter, 7 watt audio, security bar, whiteboard and blackboard mode, HDTV-ready, whisper mode</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Projector/Lamp Bundle Option: \$869</b></p> <ul style="list-style-type: none"> <li>• Receive one extra lamp with each projector</li> <li>• 99-unit minimum purchase, multiples of 3</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<ul style="list-style-type: none"> <li>• 60-day DOA program; Overnight loaner available at no charge</li> <li>• Preferred shipping program through Hitachi America for all ESD contract orders</li> <li>• Free on-site training with any quantity order</li> </ul>
<p><a href="#">Hitachi CP-X5</a></p>  <p><b>Bid Price:</b> \$819 or \$879</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,500 lumens, <b>extreme</b> short throw lens, PC-less, wireless, security bar, whiteboard and blackboard mode, HDTV-ready, whisper</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Purchase three projectors of the same model at the higher price <i>on the same purchase order</i> and receive a free lamp</li> <li>• Lamp warranty is 6 months or 500 hours</li> <li>• Cost of lamp replacements:</li> </ul>
<p><a href="#">Hitachi CP-X2</a></p>  <p><b>Bid Price:</b> \$899 or \$959</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,000 lumens, <b>extreme</b> short throw lens, PC-less, wireless, security bar, whiteboard and blackboard mode, HDTV-ready, whisper</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<ul style="list-style-type: none"> <li>• CP-X2 ..... \$249</li> <li>• CP-X5 ..... \$249</li> </ul> <ul style="list-style-type: none"> <li>• Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)</li> <li>• 60-day DOA program; Overnight loaner available at no charge</li> <li>• Preferred shipping program through Hitachi America for all ESD contract orders</li> <li>• Free on-site training with any quantity order</li> </ul>




## Mid-Level XGA Projectors (2,500+ lumens)

<p><a href="#">Hitachi CP-X268A</a></p>  <p><b>Bid Price:</b> \$1,079 or \$1,139</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,500 lumens, LAN Control, PC-less, Wireless, security bar, whiteboard and blackboard mode, HDTV-ready, whisper mode</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Purchase three projectors of the same model at the higher price <i>on the same purchase order</i> and receive a free lamp.</li> <li>• Lamp warranty is 6 months or 500 hours</li> <li>• Cost of lamp replacements:                      CP-X268A..... \$219                      CP-X300..... \$225                      CP-X305..... \$225</li> <li>• Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)</li> <li>• 60-day DOA program; Overnight loaner available at no charge</li> <li>• Preferred shipping program through Hitachi America for all ESD contract orders</li> <li>• Free on-site training with any quantity order</li> </ul>
<p><a href="#">Hitachi CP-X300</a></p>  <p><b>Bid Price:</b> \$759 or \$819</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,600 lumens, high-performance side-air filter, 7 watt audio, security bar, whiteboard and blackboard mode, HDTV-ready</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	
<p><a href="#">Hitachi CP-X305</a></p>  <p><b>Bid Price:</b> \$869 or \$939</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 2,600 lumens, LAN Control, 7-watt audio, high-performance side-air filter, security bar, whiteboard and blackboard mode, whisper</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Projector/Lamp Bundle Option: \$1,089</b></p> <ul style="list-style-type: none"> <li>• Receive one extra lamp with each projector</li> <li>• 99-unit minimum purchase, multiples of 3</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	


## Higher-End XGA Projectors (3,000+ lumens)

<p><a href="#">Hitachi CP-X400</a></p>  <p><b>Bid Price:</b> \$949 or \$1,019</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• XGA resolution up to UXGA compressed</li> <li>• 3,000 lumens, LAN control, 7 watt audio, high-performance side air filter, security bar, whiteboard and blackboard mode, HDTV ready, whisper mode</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Purchase three projectors of the same model at the higher price <i>on the same purchase order</i> and receive a free lamp.</li> <li>• Lamp warranty is 6 months or 500 hours</li> <li>• Cost of lamp replacements:                      CP-X400..... \$225                      CP-X445..... \$295                      CP-X505..... \$239</li> <li>• Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)</li> <li>• 60-day DOA program; Overnight loaner available at no charge</li> <li>• Preferred shipping program through Hitachi America for all ESD contract orders</li> <li>• Free on-site training with any quantity order</li> </ul>
<p><a href="#">Hitachi CP-X445</a></p>  <p><b>Bid Price:</b> \$1,649 or \$1,709</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• XGA resolution up to UXGA compressed</li> <li>• 3,200 lumens</li> <li>• LAN Control</li> <li>• Security bar, switchable IR receiver for remote, 12-watts audio, HDTV ready</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	
<p><a href="#">Hitachi CP-X505</a></p>  <p><b>Bid Price:</b> \$1,689 or \$1,739</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• XGA resolution up to UXGA compressed</li> <li>• 3,500 lumens, LAN control, lens shift capability, optional lenses, 16-watts audio, HDTV ready, whisper mode</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	

## Large-Venue XGA Projectors (4,000 lumens)

<p><a href="#">Hitachi CP-X605</a></p>  <p><b>Bid Price:</b> \$2,299 or \$2,359 <i>Does not include carry case</i></p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• XGA resolution up to UXGA compressed</li> <li>• 4,000 lumens, LAN control, horizontal and vertical lens shift, optional lenses, high-performance filter, whiteboard and blackboard modes, 16 watt audio, HDTV ready, whisper</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Purchase three projectors of the same model at the higher price <i>on the same purchase order</i> and receive a free lamp.</li> <li>• Lamp warranty is 6 months or 500 hours</li> <li>• Cost of lamp replacements: <ul style="list-style-type: none"> <li>CP-X605..... \$329</li> <li>CP-X608..... \$329</li> <li>CP-X1250..... \$389</li> <li>CP-X1350..... pending</li> </ul> </li> </ul>
<p><a href="#">Hitachi CP-X608</a></p>  <p><b>Bid Price:</b> \$2,529 or \$2,629 <i>Does not include carry case</i></p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• XGA resolution up to UXGA compressed</li> <li>• 4,000 lumens, LAN Control, PC-less, Wireless, horizontal and vertical lens shift, optional lenses, high-performance filter, whiteboard and blackboard modes, 16 watt audio, HDTV ready, whisper mode</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<ul style="list-style-type: none"> <li>• Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)</li> <li>• 60-day DOA program; Overnight loaner available at no charge</li> <li>• Preferred shipping program through Hitachi America for all ESD contract orders</li> <li>• Free on-site training with any quantity order</li> </ul>
<p><a href="#">Hitachi CP-X1250</a></p>  <p><b>Bid Price:</b> \$2,939 or \$3,009 <i>Does not include carry case</i></p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• XGA resolution up to UXGA compressed</li> <li>• 4,000 lumens, LAN Control, Picture-in-Picture, vertical and horizontal lens shift, optional lenses, HDTV-ready, 3D-YCS video noise reduction, whisper mode</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	

## Mid-Level SXGA+ Projectors

<p><a href="#">Hitachi CP-SX1350</a></p>  <p><b>Bid Price:</b> \$4,179 or \$4,249 <i>Does not include carry case</i></p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• SXGA resolution</li> <li>• 3,500 lumens, LAN Control, top door lamp replacement, 6 watt audio, security bar, Picture-in-Picture, vertical and horizontal lens shift, HDTV-ready, 3D-YCS video noise reduction, accepts after-market lens, whisper</li> <li>• Requires after-market lens</li> <li>• 4 year parts and labor warranty on projector</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Purchase three of these projectors at the higher price <i>on the same purchase order</i> and receive a free lamp.</li> <li>• Lamp warranty is 6 months or 500 hours</li> <li>• Cost of lamp replacement is \$389.</li> <li>• Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)</li> <li>• 60-day DOA program; Overnight loaner available at no charge</li> <li>• Preferred shipping program through Hitachi America for all ESD contract orders</li> <li>• Free on-site training with any quantity order</li> </ul>
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# Lamps for Hitachi LCD Projectors

Lamps for Hitachi SVGA Projectors	Lamps for Hitachi XGA Projectors
CP-RS55 ..... \$189	CP-X1 ..... \$249
CP-RS56 ..... \$189	CP-X2 ..... \$249
CP-RS57 ..... \$189	CP-X5 ..... \$249
CP-S225 ..... \$298	CP-X200 ..... \$225
CP-S240 ..... \$219	CP-X205 ..... \$225
CP-S245 ..... \$219	CP-X250 ..... \$219
CP-S335 ..... \$295	CP-X251 ..... \$219
CP-S3170A ..... \$298	CP-X253 ..... \$219
	CP-X255 ..... \$219
	CP-X256 ..... \$219
	CP-X260 ..... \$219
	CP-X265 ..... \$219
	CP-X268A ..... \$219
	CP-X300 ..... \$225
	CP-X305 ..... \$225
	CP-X345 ..... \$295
	CP-X385 ..... \$324
	CP-X400 ..... \$225
	CP-X430 ..... \$324
	CP-X444 ..... \$295
	CP-X445 ..... \$295
	CP-X505 ..... \$329
	CP-X605 ..... \$329
	CP-X608 ..... \$329
	CP-X1250 ..... \$389
	CP-X1350 ..... \$389

**Reseller:** Troxell Communications  
(WA / OR / ID / MT / CO / WY / AK / HI)

# Interactive Hitachi Classroom Bundles

## Hitachi Interactive Classroom Bundle #1

**Bid Price:** \$2,029  
(savings of \$258 off of proposed bid prices)

**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)



[Hitachi CP-X200 LCD Projector](#)



[Hitachi StarBoard FX Interactive Whiteboard](#)



[Hitachi BT2G Wireless Tablet](#)

## Hitachi Interactive Classroom Bundle #2

**Bid Price:** \$2,299  
(savings of \$288 off of proposed bid prices)

**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)



[Hitachi CP-X200 LCD Projector](#)



[Hitachi T-17SXL 17" Interactive Panel/Display](#)



[Hitachi BT2G Wireless Tablet](#)

# Interactive Math Classroom Bundles

## Entry-Level Interactive Math Classroom Bundle (PC Only)

**Bid Price:** \$1,637

**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)



[Hitachi CP-X253 LCD Projector](#)



*Customers can substitute a Lumens DC155 document camera in this pkg. only.*

[Avermedia AverVision 150 Document Camera](#)



[Hitachi BT2G Wireless Tablet](#)



[Mult-e-Maths Toolbox for Interactive Whiteboards](#)

**Notes:** Special lamp promotion does not apply to these bundles. Hitachi BT2G tablet includes full software package. Additional Mult-e-math software package is a site license and applies to an entire school location.

## Recommended Interactive Math Classroom Bundle (PC Only)

**Bid Prices:**  
\$1,797 with Hitachi CP-X200 LCD Projector  
\$1,827 with Hitachi CP-X205 LCD Projector

**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)



Choice of [Hitachi CP-X200](#) or [Hitachi CP-X205](#) LCD Projector



[Avermedia AverVision 300AF Document Camera](#)



[Hitachi BT2G Wireless Tablet](#)



[Mult-e-Maths Toolbox for Interactive Whiteboards](#)

**Notes:** Special lamp promotion does not apply to these bundles. Hitachi BT2G tablet includes full software package. Additional Mult-e-math software package is a site license and applies to an entire school location.

# Turnkey Equipment Package for Ceiling-Mounted Projectors

## Turnkey Equipment Package (Equipment Only!)

**Bid Price:**  
\$258



**Package Includes:**

- Premier PBC-FCTA universal mount and suspended ceiling tile kit
- Comcables 50-foot male-to-male VGA HD shielded cable
- Kramer VP-200 1-in, 2-out distribution amplifier

**Value added items or services:**

- Cost of Liberty PC-1G1 wall-plate with 1 VGA in and 3.5 mm audio, 1 RCA video and L/R audio: \$60

**Notes:**

Troxell Communications will provide full installation services, however prices vary based on location, equipment being installed, any extras the end user may want, and the number of rooms being installed. Walk-throughs are required for each installation job, and Troxell Communications will provide this service at no charge. A basic installation package for a single classroom would start at \$700, which includes:

- Labor
- Cabling
- Testing
- Training
- (Does not include the turnkey equipment package)

**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)

## Projector and Presentation Peripherals

### Wireless Extender for Data Projectors and Other Computer-Based Sources

[Avocent Longview Wireless Extender](#)



**Bid Price:**  
\$599

**Description:**

- This wireless extender connects computer-based audio-video and digital sources with display devices, including LCD projectors, monitors, plasmas displays and other devices. You may also use it to connect keyboards, mice and audio devices.
- Three levels of security
- Transmits data 150 feet through walls and up to 300 feet line-of-sight.

**Part Number:**

LV3500WAM

**Reseller:** MicroComputer Systems (WA / OR / ID / MT / CO / WY / AK / HI)

### VGA Cables – Extended Length

**See Products and Pricing on the Right**






**Reseller:** MicroComputer Systems (WA / OR / ID / MT / CO / WY / AK / HI):

- VGA cable, 25-foot, shielded, Part #MRP 3456: \$15
- VGA cable, 50-foot, shielded, Part #MRP 3459: \$40


**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI):

- VGA cable, 25-foot, shielded, Comcables V16116125c: \$24
- VGA cable, 50-foot, shielded, Comcables V16116150c: \$36


## DVD/VCR Combo Units

<p><b>Zenith XBV713</b></p>  <p><b>Bid Price:</b> \$79 <i>Please note: No tuner; tuner is available as a value-add</i></p>	<p><b>Description:</b></p> <ul style="list-style-type: none"> <li>• Progressive scan video out, 4-head, hi-fi VCR</li> <li>• Play movies and movies from CD's, DVDs, MP3s and other digital media formats</li> <li>• 3.1 inches high, front panel A/V jacks</li> </ul> <p><b>Value Added Items or Services:</b></p> <ul style="list-style-type: none"> <li>• AverMedia TV Box7 (t.v. tuner) \$99</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>
<p><b>Toshiba SD-V295</b></p>  <p><b>Bid Price:</b> \$93 <i>Please note: No tuner</i></p>	<p><b>Description:</b></p> <ul style="list-style-type: none"> <li>• Digital cinema progressive, 4-head, 19-micron system, hi-fi VCR</li> <li>• Play music and movies from CD's, DVDs, MP3s and other digital media formats</li> <li>• WMA / JPEG / MP3 CD playback; simultaneous DVD playback and VHS record</li> <li>• Front panel A/V jacks</li> </ul> <p><b>Reseller:</b> MicroComputer Systems (WA / OR / ID / MT / CO / WY / AK / HI)</p>
<p><b>Toshiba DVR650</b></p>  <p><b>Bid Price:</b> \$248 <i>Please note: Includes tuner</i></p>	<p><b>Description:</b></p> <ul style="list-style-type: none"> <li>• SuperMulti Drive DVD recorder + VCR combination unit</li> <li>• QAM and NTSC tuners and HDMI with upconversion to 720p and 1080i</li> <li>• DVD recorder capabilities and a 4-head Hi-Fi VCR capable of high speed bi-directional dubbing</li> <li>• Front DV Port (Firewire) for DV camcorder</li> </ul> <p><b>Reseller:</b> MicroComputer Systems (WA / OR / ID / MT / CO / WY / AK / HI)</p>

## Portable Screen

<p><a href="#"><u>Da-Lite 80" Insta-Theater Screen</u></a></p>  <p><b>Bid Price:</b> \$317</p>	<p><b>Description:</b></p> <ul style="list-style-type: none"> <li>• 80-inch diagonal measurement</li> <li>• Screen lifts up and out of its aluminum case</li> <li>• Utilizes a unique pneumatic scissor mechanism for raising and lowering the screen surface</li> <li>• Lightweight and self-standing</li> </ul> <p><b>Part Number:</b> 83316</p> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>
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## Projection Screens

<p><a href="#"><u>Da-Lite 70"x70" Pull-down Screen</u></a> <b>Bid Price:</b> \$65</p> <p><a href="#"><u>Da-Lite 84"x84" Pull-down Screen</u></a> <b>Bid Price:</b> \$96</p> 	<p><b>Description:</b></p> <ul style="list-style-type: none"> <li>• Diagonal measurement is in the title of the product</li> <li>• Perfect for classroom and meeting room</li> <li>• Pull-down system locks at intervals</li> <li>• Nylon bearings provide smooth and quiet operation</li> <li>• Design accommodates hanging from a ceiling or flush mounting to a wall</li> </ul> <p><b>Part Number for 70" x 70" screen:</b> 40188, Model B</p> <p><b>Part Number for 84" x 84" screen:</b> 40197, Model B</p> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>
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## Multimedia/Presentation Cart for Classrooms

### [Multi Media Trolley](#) By Da-Lite



**Bid Price:**  
\$236

#### Basic Features:

- Accommodates personal computer and related equipment, such as CPU and monitor (or laptop), projector, document camera, speaker and/or other equipment
- Two fixed shelves
- Slide-out keyboard shelf
- Two adjustable side shelves
- Constructed of premium powder coated 1" metal frame and 5/8" laminated surfaces with rounded, high-impact resistant corners
- Dimensions: 32-1/2"h x 33-1/2"w x 19-3/4"d

**Reseller:** Troxell Communications  
(WA / OR / ID / MT / CO / WY / AK / HI)

#### Value-added items or services:

- Triplite surge suppressor with 15' cord (SUPER7-TEL15) \$34

## Document Cameras: AVerMedia and Lumens

### Entry-Level Document Cameras

#### [AVerVision 150](#) by AVerMedia



**Bid Price:**  
\$349

#### Basic Features:

- Pixel Count: 3 megapixels
- Style: Gooseneck
- Active VGA pass-through
- Displays 24 frames per second
- Captures, saves and displays 32 images in the document camera's memory
- Captures video and saves onto the computer, with the use of the software
- Other features include 2X AVerZoom, detachable light module, full-featured remote control
- 5-year warranty, 1 year AVER-CPR

**Reseller:** Troxell Communications  
(WA / OR / ID / MT / CO / WY / AK / HI)

#### Value added items or services:

- Anti-glare sheet included
- Cost of microscope adapter/coupler is \$32
- Free on-site training with any quantity order
- Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)

#### [Lumens DC155](#)



**Bid Price:**  
\$349

#### Basic Features:

- Pixel Count: 850,000 pixels
- Style: Gooseneck
- Active VGA pass-through
- Displays 20 frames per second
- Captures, saves and displays 64 images in the document camera's memory
- Captures video and saves onto the computer, with the use of the software
- Other features include 6X mechanical zoom and 15x digital zoom, focus control, easy slideshow capability, internal power supply, no hot spot or shadow effects, flexible shooting angles, separate light source
- Microscope adapter available
- 5-year warranty, parts, labor and lights

**Reseller:** Troxell Communications  
(WA / OR / ID / MT / CO / WY / AK / HI)

#### Value added items or services:

- Anti-glare sheet included
- Free on-site training with any quantity order
- Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)

## Recommended Document Cameras

**[AVerVision 300AF](#)  
by AVerMedia**



**Bid Price:**  
\$499

**Basic Features:**

- Pixel Count: 3.2 megapixels
- Style: Expandable arm
- Active VGA pass-through
- Auto-focus, low-light mode
- Displays 24 frames per second
- Captures, saves and displays 80 images in the document camera's memory
- Captures video and saves onto the computer, with the use of the software
- Other features include 2X AVerZoom, detachable light module, full-featured remote control
- Microscopic adapter/coupler and light box are available add-ons
- 5-year warranty, 1 year AVER-CPR

**Reseller:** Troxell Communications  
(WA / OR / ID / MT / CO / WY / AK / HI)

**Value added items or services:**

- Anti-glare sheet included
- Laser positioning guides
- Cost of microscope adapter/coupler is \$32
- Free on-site training with any quantity order
- Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)

**[AVerVision SPC300](#)  
By AVerMedia**



**Bid Price:**  
\$599

**Basic Features:**

- Pixel Count: 3.2 megapixels
- Style: Weighted base, hinged arm
- Active VGA pass-through
- Auto-focus, low-light mode
- Displays full 8"x11" page at 24 frames per second
- Captures, saves and displays 80 images in the document camera's memory or on an SD card
- Captures video and saves onto the computer, with the use of the software
- Split screen and picture-in-video
- Annotation mode
- AVerPointer, AVerBox and AVerVisor functions
- Other features include 2X AVerZoom, full-featured remote control
- Microscopic adapter/coupler is available; light-box availability TBD
- 5-year warranty, 1 year AVER-CPR

**Reseller:** Troxell Communications  
(WA / OR / ID / MT / CO / WY / AK / HI)

**Value added items or services:**

- Anti-glare sheet included
- Laser positioning guides
- Cost of microscope adapter/coupler is \$49
- Free on-site training with any quantity order
- Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)

**[Lumens DC160](#)**



**Bid Price:**  
\$589

**Basic Features:**



- Pixel Count: 1.3 megapixels (SXGA)
- Style: Gooseneck
- Active VGA pass-through
- Auto-focus, low-light mode
- Displays 15 frames per second
- Captures, saves and displays 48 images in the document camera's memory
- Captures video and saves onto the computer, with the use of the software
- Split screen and picture-in-video
- Includes microscope adapter
- Other features include light source that is separate from the camera head, internal power supply, no hot spot or shadow effects
- Light-box is available
- 5-year parts, labor and lights

**Reseller:** Troxell Communications  
(WA / OR / ID / MT / CO / WY / AK / HI)



**Value added items or services:**

- Anti-glare sheet included
- Free on-site training with any quantity order
- Product is eligible for Educational Scholarship Grant Rebate Program (ESGRP)

# Wireless Response Systems: eInstruction

<p><a href="#">eInstruction, IR System</a></p>  <p><b>Bid Prices:</b> 24-pack bundle: \$1,420 32-pack bundle: \$1,870</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• Perfect for small or medium classroom, boardroom or focus group environments</li> <li>• Uses award-winning CPS software, and can integrate with PowerPoint</li> <li>• Powered by two AA batteries. Average battery life is up to one year</li> <li>• Receiver unit connects to USB port</li> <li>• Range for one receiver is approx. 100 feet</li> <li>• 1 receiver recommended for every 120 pads</li> </ul> <p><b>Reseller:</b> Saxton Bradley (WA/OR/ID/AK only)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Cost of individual IR response pad: \$63, when purchased with the system</li> <li>• Cost of training for one day, includes travel fees: \$1,000</li> </ul>
<p><a href="#">eInstruction, RF System</a></p>  <p><b>Bid Prices:</b> 24-pack bundle: \$2,270 32-pack bundle: \$3,020</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• Perfect for small, medium or large audiences</li> <li>• Uses two-way RF protocol and award-winning CPS software; can integrate with PowerPoint</li> <li>• 3-line LCD panel to view answers</li> <li>• Numeric entry capability, fraction capability</li> <li>• Powered by two AA batteries. Battery and signal strength indicator</li> <li>• Range for one receiver is approx. 350 feet</li> </ul> <p><b>Reseller:</b> Saxton Bradley (WA/OR/ID/AK only)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Cost of individual RF response pads: \$95, when purchased with the system</li> <li>• Cost of training for one day, includes travel fees: \$1,000</li> </ul>

# Portable Speaker and Classroom Amplification System

Portable Speaker (Radio Frequency)		
<p><a href="#">Califone PA-300 Plus</a></p>  <p><b>Bid Price:</b> \$109.99</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 30-watt amplified speaker</li> <li>• Two line inputs: Hi-Z and RCA (summing L+R)</li> <li>• Balanced mic: Hi or Lo-Z</li> <li>• Unbalanced Mic: Lo-Z, ¼" phono</li> <li>• Includes wireless remote control</li> <li>• Accepts XLR ¼" mic inputs so 2 wired microphones can operate simultaneously</li> <li>• Warranties include: six years parts and labor</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Cost of wall mount bracket (MB-350): \$35</li> <li>• Cost of tripod stand (TP-30): \$42</li> <li>• Cost of training on request: No Cost</li> </ul>
Portable Amplified PA System (Radio Frequency)		
<p><a href="#">Califone PA—300 UHF (Various Systems)</a></p>  <p><b>Bid Price:</b> \$323.00</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• 30-watt amplified PA system with 16 selectable channels, frequencies 740-801.80MHz, switched from channel control knob on top</li> <li>• Balanced mic: Hi or Lo-Z, with phantom power (+15 volts DC)</li> <li>• Unbalanced Mic: Lo-Z, ¼" phono</li> <li>• Accepts XLR ¼" mic inputs so 2 wired microphones can operate simultaneously in addition to the wireless mic system; includes line out</li> <li>• Includes durable molded plastic cast, choice of mic, transmitter, wall mount bracket and portable tripod stand, remote control, all necessary cables</li> <li>• Warranties include: six years PA only; one year on all other parts</li> </ul> <p><b>Reseller:</b> Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)</p>	<p><b>Order must specify choice of system:</b></p> <ul style="list-style-type: none"> <li>• <a href="#">PA-300 UHF-PC (with handheld mic)</a></li> <li>• <a href="#">PA-300 UHF-PC (with collar mic)</a></li> <li>• <a href="#">PA-300 UHF-PL (with lapel mic)</a></li> <li>• <a href="#">PA-300 UHF-PH (with headset mic)</a></li> </ul> <p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• All accessories are included</li> <li>• Cost of training on request: No Cost</li> </ul>

# Easy Install Classroom Amplification System

Please Note: These easy-to-install systems include equipment only. They were included on the bid for districts who wish to use their own AV or maintenance staff to install the equipment rather than having it installed professionally.

## Infrared Equipment

### [Califone PI 30-IRSYS](#)



**Bid Price:** \$439.00

#### Basic Features:

- Delivers the benefits of sound-field amplification without any interference between classrooms
- Inputs include: condensor, balanced and unbalanced (3.5mm, XLR, ¼" monaural mic inputs), auxiliary in and line out
- Controls include separate volume levels for balanced mic and wireless mic, bass, treble
- Includes non-powered field array speakers with wall mounting brackets and assembly hardware, receiver and amplifier panel, two infrared ceiling sensors, belt pack transmitter with lapel mic, handheld wireless microphone for student use, all required cables, and user guide
- Other key features include lockable metal case, built-in recharger for belt pack transmitter
- Warranties include: One year parts and labor

#### Value added items or services:

- Cost of IR microphone charger (Part PI30-CH): \$25
- Free on-site evaluation is available.
- Installation costs start at \$349 per room

**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)

### [LightSPEED: REDCAT-L](#)



#### Bid Prices:

1-49 classrooms: \$1,000  
50-99 classrooms: \$990  
100+ classrooms: \$974

#### Basic Features:

- All-in-one state-of-the-art solution. Requires no installation. The system can be mounted on the wall or placed on a bookshelf or desktop. Includes wall mount bracket and tabletop stand.
- The compact teacher pendant mic (LightMic LT71) also serves as the student pass-around mic.
- Inputs include one mono RCA input.
- Controls include 2 microphone volume, 1 audio input, 1 audio output, and 8-band equalizer.
- Other key features include an all-in-one amplifier, speaker, receiver & infrared sensors. No installation required for wall mount or tabletop. This system distributes sound in rooms up to 1200 square feet.
- Warranties include: Five years.

#### Value added items or services:

- Cost of user/teacher training: No cost

**Reseller:** LightSPEED Technologies (WA / OR / ID / MT / CO / WY / AK / HI)

### [Audio Enhancement: Mini IR Audio System \(with one mic\)](#)



**Bid Price:** \$1,205

#### Basic Features:

- Simple, easy-to-use teacher controls, powerful amplifier and extended multimedia integration.
- Basic package includes teacher mic, 4 wall or ceiling speakers, sensor, batteries, battery charger.
- PAL system comes with second microphone (choice of handheld microphone for students, or a second teacher microphone, which could be a lapel, collar or headset mic)
- Includes one auxiliary input for DV/VCR, CD player or computer
- Includes two teacher volume controls, one tone control, one power switch, one auxiliary volume control (RCA type, Hi Z, mixed)
- Includes wall mount with ordering wall speakers
- Other key features include one mono auxiliary rear panel, 28W amp
- Warranties include: one year limited factory warranty on amplifier, 90-days on microphone and cords, no warranty on batteries

#### Value added items or services:

- Cost of 4-channel mixer: \$60 (when purchased with Mini IR)
- Cost of initial start-up training: No Cost
- Installation services (call for pricing)

**Reseller:** Saxton Bradley ( WA / OR / ID / AK only)

### [Audio Enhancement: Mini IR PAL Audio System \(with 2 mics\)](#)



**Bid Price:** \$1,405

## Infrared Equipment for Easy Install Classroom Amplification System (Cont.)

**Audio Enhancement:  
Elite Audio Syst (1 mic)**



**Bid Price:** \$1,362

**Audio Enhancement:  
Elite Audio Syst (2 mics)**



**Bid Price:** \$1,587

**Basic Features:**

- Simple, easy-to-use teacher controls, powerful amplifier and extended multimedia integration.
- Basic pkg. includes teacher microphone, 4 wall or ceiling speakers, sensor, batteries, battery charger.
- PAL system comes with second microphone (choice of handheld microphone for students, or a second teacher microphone, which could be a lapel, collar or headset mic)
- Includes four mono RCA inputs
- Front panel controls include: 2 IR wireless microphone level, 4 auxiliary input volume, power switch
- Rear panel controls include: 3-band equalizer and four speaker volume controls
- Includes wall mount with ordering wall speakers
- Other key features include individual speaker volume controls
- Warranties: 1 year limited factory warranty on amplifier, 90-days on mic and cords, no warranty on batteries

**Value added items or services:**

- Cost of initial start-up training: No Cost
- Installation services (Call for pricing)

**Reseller:** Saxton Bradley ( WA / OR / ID / AK only)

## Installed Classroom Amplification System

Please Note: These systems include equipment only, and are intended to be installed by professional installers.

### Infrared Equipment

**Phonic Ear:  
Front Row Pro Digital**



**Bid Price  
with speakers:**

Qty: 1-199.....\$1,195  
Qty: 200-399.....\$1,095  
Qty: 400+ .....\$1,060

**Bid Price  
without speakers:**

Qty: 1-199.....\$1,095  
Qty: 200-399 ..... \$995  
Qty: 400+ ..... \$960

**Basic Features:**

- IR wireless sound system built on a digital platform. Includes pendant mic, receiver, speakers and external IR sensors
- Powerful Adapto® digital platform optimizes sound quality & power use; suppresses feedback before it starts
- ENERGY STAR® qualified system uses 50% less energy than comparable analog systems
- Auxiliary audio inputs and output allow for seamless integration with other AV equipment; enables Podcasting
- Receiver: Adapto® digital platform; Energy-saving standby mode allows one-touch operation; 2 microphone channels for team teaching or teacher + student mic; 2 stereo aux-inputs to integrate with other AV equipment; 1 mono aux-output to enable podcasting and connection to PFM devices; OptiVoice speech clarity technology enabled; Eco-friendly design is ENERGY STAR® qualified & Lead-free
- Microphone: Channel (switchable) IR transmitter; lightweight and comfortable; 2 integrated directional mics for excellent sound quality; Easy-to-reach mute button; 1 mono aux-input for on-the-fly audio connectivity; SmartCharge, failsafe charging; Lead-free construction
- Accessories include: Mounting tray; 940H Student pass microphone with charger; 940TM Pendant Microphone; Auxiliary input box for additional auxiliary audio inputs
- Warranties include: 5 year warranty (receiver, microphone), 1 year warranty (accessories)

**Value added items or services:**

- Cost of student pass-around microphone and charging stand: \$255
- Cost of auxiliary input box (AUXBOX AT0801): \$74
- Onsite evaluation: No Cost

**Reseller:** Troxell Communications (WA / OR / ID / MT / CO / WY / AK / HI)

**LightSPEED: 820-L**

*Please note: The links for this product will take you to a web page for the 820iR. The 820iR is the **system**; the 820-L is the 820iR system with one LightMic.*



**Bid Price:  
Depends on Options**

**Basic Features:**

- Infrared classroom amplification system with five speaker options. Go to the web site above, and click on the link entitled **820-L System Pricing**, which is also called **Appendix B**.
- The compact teacher pendant mic (LightMic LT71) also serves as the student pass-around mic.
- Inputs include two RCA stereo inputs.
- Controls include 2 auxiliary volume controls, 2 auxiliary input volume controls, 1 ALD (assisted learning device) output control, and 8-band Equalizer.
- Other key features include speaker choices for any classroom, ALD output control in the front panel.
- Warranties include: Five years.

**Value added items or services:**

- Cost of user/teacher training: No cost
- Installation is available upon issuance of purchase order. Cost of installation depends on location, number of systems, classroom attributes and multiple speaker choices. Ask the representative for **Appendix C on System Installation** for the scope of work for installation.

**Reseller:** LightSPEED Technologies (WA / OR / ID / MT / CO / WY / AK / HI)

## Infrared Equipment for Installed Classroom Amplification System (Continued)

### [Audio Enhancement: Ultimate Audio System \(with one mic\)](#)



**Bid Price:** \$1,640

### [Audio Enhancement: Ultimate PAL Audio System \(with 2 mics\)](#)



**Bid Price:** \$1,840

#### **Please Note:**

These systems include equipment only, and are intended to be installed by professional installers.

#### **Basic Features:**

- Complete & easy-to-use system with a six-channel mixer that provides flexibility & power for the user
- Basic package includes teacher micr, 4 wall or ceiling speakers, sensor, batteries, battery charger.
- PAL system comes with second microphone (choice of handheld microphone for students, or a second teacher microphone, which could be a lapel, collar or headset mic)
- Includes two stereo RCA and two mono RCA inputs
- Front panel controls include: master volume, two infrared wireless microphone levels, three auxiliary input volume, 3 band equalizer, graphic slide controls, four speaker volume controls, power switch
- Rear panel controls include: integrated front sensor on/off
- Other key features include the ability to connect eight speakers to the amplifier, individual peaker volume controls, multimedia integration capability
- Warranties include: one year limited factory warranty on amplifier, 90-days on microphone and cords, no warranty on batteries

#### **Value added items or services:**

- Additional speaker or sensor available at discounted cost (Call for pricing)
- Initial start-up training: No Cost
- Installation services (Call for pricing)

**Reseller:** Saxton Bradley ( WA / OR / ID / AK only)

## Interactive Whiteboard Solutions: Promethean

Promethean can be sold through this bid to schools in WA/OR/ID/MT/CO/WY/AK/HI by Ernst Communications.

### Interactive Whiteboards, by Promethean

#### [Promethean 78" Activboard](#)



#### **Bid Prices:**

Qty. of 1-20: \$1,531

Qty. of 21+: \$1,442

#### **Basic Features:**

- Diagonal measurement of 78", includes wall mount bracket
- Glare free, melamine electro-magnetic board, hard surface (no membrane), digital signal
- Two cordless, battery free pens that allow users to right and left click, as well as hover instantly
- Bluetooth included with price of the board
- Choice of software: Activprimary for primary grades, or Activstudio for higher grades
- Software includes over 15,000 library resources (images, backgrounds, lessons) and can be customized
- Interactive educational tools include a ruler, protractor, compass, lesson recorder, magnifier and more
- Includes six licenses of software, and unlimited licenses of the student version and viewer software.
- Warranty is 3 years (5 years when installed by a certified installer)

#### **Value added items or services:**

- Floor stand \$525
- Activboard standoff bracket \$95
- Activwand \$87
- Set of 32 RF Activote polling devices \$1795
- Sanyo 2500 lumen, LCD, XGA projector \$865
- Activclassroom Audio System \$1,475
- Promethean AV Cabinet:
  - Qty of 1-5: \$861
  - Qty of 6-20: \$775
  - Qty of 21+: \$699
- Training modules \$75 each
- Cost of training for one day for up to 15 students: \$1500. Travel costs may apply.
- Installation of full Activclassroom \$1195, includes:
  - Wall mount Activboard
  - Ceiling mount projector, and
  - Supply and install projector to face plate
- Installation of Activboard only \$250. Travel costs may apply.
- Activboard self-install kit \$495 (includes projector mount, ceiling tile plate or ceiling flange, cable bundle (VGA, S-Video, 3 RCA), surface mount box with termination face plate and VGA splitter.

**Reseller:** Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)

## Interactive Whiteboards, by Promethean (Continued)

### Activboard® +2: Fixed height



**Bid Price:**  
Qty: 1-20 ..... \$4,713  
Qty: 21+ ..... \$4,624

#### **Activboard® +2 Fixed height (All-in-One Unit)**

- 78" Activboard (Built-in Bluetooth, 2 Activpens & Activstudio Professional software)
- Sanyo short throw projector
- Mounting bracket is either fixed or adjustable, depending on the product selected
- Price includes installation

#### **Value added items or services:**

- Activwand \$87
- Set of 32 RF Activote polling devices \$1795
- Activclassroom Audio System \$1,475
- Promethean AV Cabinet:
  - Qty of 1-5: \$861
  - Qty of 6-20: \$775
  - Qty of 21+: \$699
- Training modules \$75 each
- Cost of training for one day for up to 15 students: \$1500. Travel costs may apply.

### Activboard® +2: Adjustable height



**Bid Price:**  
Qty: 1-20 ..... \$4,898  
Qty: 21+ ..... \$4,809

**Reseller:** Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)

### Promethean 95" Activboard



**Bid Prices:**  
Any quantity: \$2,195

#### **Basic Features:**

- Diagonal measurement of 95", includes wall mount bracket
- Glare free, melamine electromagnetic board, hard surface (no membrane), digital signal, can have multiple touch points without affecting software performance
- Two cordless, battery free pens that allows user to right and left click as well as hover instantly
- Bluetooth included in with base price of board
- Choice of software: Activprimary for primary grades, or Activstudio for higher grades
- Software includes over 15,000 (images, lessons, backgrounds, grids) and can be customized
- Interactive educational tools include a ruler, protractor, compass, lesson recorder, magnifier & more
- Includes six licenses of software, and unlimited licenses of student version and viewer software
- Warranty is 3 years (5 years when installed by a certified installer)

#### **Value added items or services:**

- Floor stand \$525
- Activboard standoff bracket \$95
- Activwand \$87
- Set of 32 RF Activote polling devices \$1795
- Sanyo 2500 lumen, LCD, XGA projector \$865
- Activclassroom Audio System \$1,475
- Promethean AV Cabinet:
  - Qty of 1-5: \$861
  - Qty of 6-20: \$775
  - Qty of 21+: \$699
- Training modules \$75 each
- Cost of training for one day for up to 15 students: \$1500. Travel costs may apply.
- Installation of full Activclassroom \$1195, includes:
  - Wall mount Activboard
  - Ceiling mount projector, and
  - Supply and install projector to face plate
- Installation of Activboard only \$250. Travel costs may apply.
- Activboard self-install kit \$495 (includes projector mount, ceiling tile plate or ceiling flange, cable bundle (VGA, S-Video, 3 RCA), surface mount box with termination face plate and VGA splitter.

**Reseller:** Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)

## Interactive Panels, by Promethean

### [Promethean Activpanel](#)



**Bid Price:** \$1,695

#### **Basic Features:**

- All the benefits of an interactive whiteboard in a mini-board, LCD panel (suggested for large venues)
- Activstudio software that includes over 15,000 images, lessons, backgrounds, shapes and activities
- Diagonal measurement of 15"; displays exactly what you see on your computer
- Portable and easy to move
- Battery-free, untethered pen
- Warranty is 2 years

#### **Value added items or services:**

- Set of 32 RF Activote polling devices \$1795
- Activclassroom Audio System \$1,475
- Promethean AV Cabinet:
  - Qty of 1-5: \$861
  - Qty of 6-20: \$775
  - Qty of 21+: \$699
- Sanyo 2500 lumen, LCD, XGA projector \$865
- Training modules \$75 each
- Cost of training for one day (up to 15 participants): \$1500 - travel costs may apply

**Reseller:** Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)

## Interactive Wireless Slates, by Promethean (for use with a board)

### [Promethean Activslate](#)



**Bid Price:** \$465

#### **Basic Features:**

- Enables the teacher and/or students to interact with the Activboard from anywhere in the room
- Interactive area is 8"x 6" (Actual size is 13"x 9"). Pen is cordless, no battery, has secure clip.
- Radio Frequency technology (does not require additional computer port for wireless receiver)
- Utilizes same software as Activboard (Activstudio or Activprimary)
- Slate is easily turned on/off from slate itself or through Activboard software.
- Rechargeable Lithium Ion battery takes 3 hours to charge and lasts approximately 24 hours
- Warranty 1 year

#### **Please Note:**







If you are purchasing an Activslate for use with an older 75" Activboard, please purchase the Special Edition bundle instead. Contact your Promethean representative for further information.

#### **Value added items or services:**

- Cost of training for one day for up to 15 students: \$1500 – travel costs may apply

**Reseller:** Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)

## Classroom Interactive Whiteboard Solution Bundles, by Promethean

<p><b>Activ Bundle #1:</b></p>  <p><b>Bid Price:</b> Qty: 1-20 .....\$3,474 Qty: 21+ .....\$3,385</p>	<p><b>Activ Bundle #1: Activclassroom includes:</b></p> <ul style="list-style-type: none"> <li>• 78" Activboard (Bluetooth, 2 pens &amp; Activstudio software)</li> <li>• Sanyo projector (LCD, XGA, 2500 lumens)</li> <li>• Installation includes:             <ul style="list-style-type: none"> <li>• Wall mount Activboard</li> <li>• Ceiling mount projector, and</li> <li>• Cabling - VGA cable, 3 RCA cables, S-Video cable, faceplate to terminate cables, VGA splitter (for dual signals), universal projector mount and ceiling adaptor plate/earthquake brace</li> </ul> </li> </ul> <p><b>Reseller:</b> Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)</p>
<p><b>Activ Bundle #2:</b></p>  <p><b>Bid Price:</b> Qty: 1-20 .....\$5,832 Qty: 21+ .....\$5,743</p>	<p><b>Activ Bundle #2: Activclassroom includes:</b></p> <ul style="list-style-type: none"> <li>• 78" Activboard (Bluetooth, 2 pens &amp; Activstudio software)</li> <li>• Sanyo projector (LCD, XGA, 2500 lumens)</li> <li>• Installation includes:             <ul style="list-style-type: none"> <li>• Wall mount Activboard</li> <li>• Ceiling mount projector, and</li> <li>• Cabling - VGA cable, 3 RCA cables, S-Video cable, faceplate to terminate cables, VGA splitter (for dual signals), universal projector mount and ceiling adaptor plate/earthquake brace</li> </ul> </li> <li>• Set of 32 Activotes (radio frequency)</li> <li>• Activlate</li> </ul> <p><b>Reseller:</b> Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)</p>
<p><b>Activ Bundle #3:</b></p>  <p><b>Bid Price</b> .....\$4,590</p>	<p><b>Activ Bundle #3 – Activclassroom includes:</b></p> <ul style="list-style-type: none"> <li>• 95" Activboard (Bluetooth, 2 pens &amp; Activstudio software)</li> <li>• Activotes – Classroom set of 32</li> <li>• Activlate and Activhub</li> </ul> <p><b>Reseller:</b> Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)</p>
<p><b>Activ Bundle #4:</b></p>  <p><b>Bid Price:</b> Qty: 1-20 .....\$1,927 Qty: 21+ .....\$1,838</p>	<p><b>Activ Bundle #4 – Self Install</b></p> <ul style="list-style-type: none"> <li>• 78" Activboard (Bluetooth, 2 pens &amp; Activstudio software)</li> <li>• Installation kit includes:             <ul style="list-style-type: none"> <li>• VGA cable</li> <li>• 3 RCA cables</li> <li>• S-Video cable</li> <li>• Faceplate for cables to terminate</li> <li>• VGA splitter (for dual signals)</li> <li>• Universal projector mount</li> <li>• Ceiling adaptor plate/earthquake brace</li> </ul> </li> </ul> <p><b>Reseller:</b> Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)</p>
<p><b>Activ Bundle #5:</b></p>  <p><b>Bid Price:</b> Qty: 1-20 .....\$4,174 Qty: 21+ .....\$4,085</p>	<p><b>Activ Bundle #5: Activclassroom includes:</b></p> <ul style="list-style-type: none"> <li>• 95" Activboard (Bluetooth, 2 pens &amp; Activstudio software)</li> <li>• Sanyo projector (LCD, XGA, 2500 lumens)</li> <li>• Installation includes:             <ul style="list-style-type: none"> <li>• Wall mount Activboard</li> <li>• Ceiling mount projector, and</li> <li>• Cabling - VGA cable, 3 RCA cables, S-Video cable, faceplate to terminate cables, VGA splitter (for dual signals), universal projector mount and ceiling adaptor plate/earthquake brace</li> </ul> </li> </ul> <p><b>Reseller:</b> Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)</p>
<p><a href="#"><u>Promethean Activlate: Special Edition Bundle</u></a></p>  <p><b>Bid Price:</b> \$695</p>	<p><b>Basic Features:</b></p> <ul style="list-style-type: none"> <li>• Enables the teacher and/or students to interact with the Activboard from anywhere in the room</li> <li>• Interactive area is 8"x 6" (Actual size is 13"x 9")</li> <li>• Radio Frequency technology (does not require additional computer port for wireless receiver)</li> <li>• Utilizes same software as Activboard (Activstudio or Activprimary)</li> <li>• Slate is easily turned on/off from slate itself or through Activboard software</li> <li>• Pen is cordless, no battery, has secure clip and is interchangeable with Activboard pen</li> <li>• Rechargeable Lithium Ion battery takes 3 hours to charge and lasts approximately 24 hours</li> <li>• Promethean Activhub and Activstudio Professional software</li> <li>• Warranty is 1 year</li> </ul> <p><b>Value added items or services:</b></p> <ul style="list-style-type: none"> <li>• Cost of training for one day for up to 15 students: \$1500, travel costs may apply</li> </ul> <p><b>Reseller:</b> Advanced Classroom Technologies...formerly bid as Ernst (WA/OR/ID/MT/CO/WY/AK/HI)</p>

# Interactive Whiteboard Solutions: SMARTBoards (WA only)

Please Note: SMARTboards can be sold through this bid to schools in Washington by MicroComputer Systems.

## Interactive Whiteboards, by SMART Tech

### SMARTboard 690



#### Bid Prices:

Qty. of 1: \$2,099  
 Qty. of 2-19: \$2,079  
 Qty. of 20-49: \$2,009  
 Qty. of 50+: \$1,949

#### Basic Features:

- 94" diagonal measurement in a 16x9 format; includes wall mount bracket
- Includes SMARTIdeas concept-mapping software
- Surface of board is hard-coated polyester, tear-proof, optimized for projection, compatible with dry-erase markers, and easily cleaned with whiteboard cleaner
- Utilizes touch system: write, erase and perform mouse functions with your finger, a pen or eraser
- SMART pen tray includes pens, eraser and buttons, and detects which tools you have selected
- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons, interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Warranty is 5 year limited warranty upon product registration

#### Value added items or services:

- Floor stand \$349
- Airliner wireless slate \$399
- Wireless connection \$199
- Senteo Interactive Response Systems (Radio Frequency):
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 1-19..... \$1,599
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 20-49..... \$1,499
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 50+..... \$1,399
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 1-19..... \$1,999
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 20-49..... \$1,899
  - SNT SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 50+..... \$1,799
  - SNT-RCV-1..... Senteo Receiver with Software CD..... \$699
  - SNT-RMT-1..... Senteo Clicker..... \$99
  - SNT-MT-5..... Pack of Five Clickers..... \$399
- Cost of training is \$200 for ½ day, \$500 for full day (not including travel)
- 10% discount on other SMARTech products such as Bridgit Server, Bridgit software, Synchroneyes, SMARTIdeas software, and other training

Reseller: MicroComputer Systems (WA Only)

### SMARTboard 680



#### Bid Prices:

Qty. of 1: \$1,399  
 Qty. of 2-19: \$1,379  
 Qty. of 20-49: \$1,339  
 Qty. of 50+: \$1,299



Smartboard 680i  
 (includes Unifi projector)

Bid Price: \$4,199

#### Basic Features:

- 77" diagonal measurement; includes wall mount bracket
- Includes SMART Ideas concept map software
- Surface of board is hard-coated polyester, tear-proof, optimized for projection, compatible with dry-erase markers, and easily cleaned with whiteboard cleaner
- Utilizes touch system: write, erase and perform mouse functions with your finger, a pen or eraser
- SMART pen tray includes pens, eraser and buttons, and detects which tools you have selected
- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons; interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Warranty is 5 year limited warranty upon product registration

#### Value added items or services:

- Floor stand \$349
- Airliner wireless slate \$399
- Wireless connection \$199
- Senteo Interactive Response Systems (Radio Frequency):
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 1-19..... \$1,599
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 20-49..... \$1,499
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 50+..... \$1,399
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 1-19..... \$1,999
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 20-49..... \$1,899
  - SNT SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 50+..... \$1,799
  - SNT-RCV-1..... Senteo Receiver with Software CD..... \$699
  - SNT-RMT-1..... Senteo Clicker..... \$99
  - SNT-MT-5..... Pack of Five Clickers..... \$399
- Cost of training is \$200 for ½ day, \$500 for full day (not including travel)
- 10% discount on other SMARTech products such as Bridgit Server, Bridgit software, Synchroneyes, SMARTIdeas software, and other training

Reseller: MicroComputer Systems (WA Only)

# Interactive Whiteboards for Washington Only, by SMART Tech (Continued)

## SMARTboard 660



### Bid Prices:

Qty. of 1: \$1,119  
 Qty. of 2-19: \$1,109  
 Qty. of 20-49: \$1,071  
 Qty. of 50+: \$1,039



**Smartboard 660i**  
 (includes Unifi projector)

**Bid Price:** \$3,939

### Basic Features:

- Diagonal measurement of 64"; includes a wall mount bracket
- Surface of board is hard-coated polyester, tear-proof, optimized for projection, compatible with dry-erase markers, and easily cleaned with whiteboard cleaner
- Utilizes touch system: write, erase and perform mouse functions with your finger, a pen or eraser
- SMART pen tray includes pens, eraser and buttons, and detects which tools you have selected
- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons; interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Purchase of board includes SMART Ideas concept mapping software
- Warranty is 5 year limited warranty upon product registration

### Value added items or services:

- Floor stand \$349
- Airliner wireless slate \$399
- Wireless connection \$199
- Senteo Interactive Response Systems (Radio Frequency):
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 1-19..... \$1,599
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 20-49..... \$1,499
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 50+..... \$1,399
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 1-19..... \$1,999
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 20-49..... \$1,899
  - SNT SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 50+..... \$1,799
  - SNT-RCV-1..... Senteo Receiver with Software CD..... \$699
  - SNT-RMT-1..... Senteo Clicker..... \$99
  - SNT-MT-5..... Pack of Five Clickers..... \$399
- Cost of training is \$200 for ½ day, \$500 for full day (not including travel)
- 10% discount on other SMARTech products such as Bridgit Server, Bridgit software, Synchroneyes, SMARTIdeas software, and other training

**Reseller:** MicroComputer Systems (WA Only)

## SMARTboard 640



### Bid Prices:

Qty. of 1: \$699  
 Qty. of 2-19: \$689  
 Qty. of 20-49: \$669  
 Qty. of 50+: \$649

### Basic Features:

- Diagonal measurement of 48"
- Surface of board is hard-coated polyester, tear-proof, optimized for projection, compatible with dry-erase markers, and easily cleaned with whiteboard cleaner
- Utilizes touch system: write, erase and perform mouse functions with your finger, a pen or eraser
- SMART pen tray includes pens, eraser and buttons, and detects which tools you have selected
- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons; interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Purchase of board includes SMART Ideas concept mapping software
- Includes a wall mount bracket
- Warranty is 5 year limited warranty upon product registration

### Value added items or services:

- Floor stand \$349
- Airliner wireless slate \$399
- Wireless connection \$199
- Senteo Interactive Response Systems (Radio Frequency):
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 1-19..... \$1,599
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 20-49..... \$1,499
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 50+..... \$1,399
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 1-19..... \$1,999
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 20-49..... \$1,899
  - SNT SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 50+..... \$1,799
  - SNT-RCV-1..... Senteo Receiver with Software CD..... \$699
  - SNT-RMT-1..... Senteo Clicker..... \$99
  - SNT-MT-5..... Pack of Five Clickers..... \$399
- Cost of training is \$200 for ½ day, \$500 for full day (not including travel)
- 10% discount on Bridgit Server, Bridgit software, Synchroneyes, SMARTIdeas, and other training

**Reseller:** MicroComputer Systems (WA Only)

## Interactive Panels, by SMART Tech (for WA only)

### SMART Sympodium ID350 - 15" Panel

**Bid Price:** \$1,799



### SMART Sympodium ID370 - 17" Panel

**Bid Price:** \$2,319



### SMART Sympodium DT770 - 17" Panel

**Bid Price:** \$3,199



#### Basic Features:

- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons; interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more. SmartIdeas concept mapping software is included.
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Purchase of panels includes SMART Ideas concept mapping software
- Warranty is 2 year limited factory warranty

#### Sympodium ID 350 (15") and Sympodium ID370 (17"):

- Screens are active matrix LCD displays (350 has XGA resolution, 370 has SXGA resolution)
- On-screen display controls include brightness, contrast, horizontal position, vertical position, phase, language, reset, color setting, color adjustment (for red, green and blue)
- Pen tool buttons control the pen behavior: left mouse, digital ink (black, blue, red) and eraser
- Function buttons access tools and applications: floating tools, Notebook software, Screen capture, right mouse click, and keyboard
- Battery-free, tethered pen with convenient storage location for easy access
- Kensington security lock

#### Sympodium DT770 (17"):

- Screen is active matrix LCD display, with SXGA resolution
- On-screen display controls include brightness, contrast, horizontal position, vertical position, clock, phase, language, sharpness, reset, color setting, color adjustment (for red, green, blue)
- Pen tool buttons control the pen behavior: left/right mouse, digital ink (black, blue, red), eraser
- Programmable function buttons access tools and applications: floating tools, Notebook software, Screen capture, and keyboard
- Battery-free, tethered pen with convenient storage location for easy access
- Kensington security lock

#### Value added items or services:

- Airliner wireless slate \$399
- Wireless connection \$199
- Senteo Interactive Response Systems (Radio Frequency):
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 1-19 ..... \$1,599
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 20-49 ..... \$1,499
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 50+ ..... \$1,399
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 1-19 ..... \$1,999
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 20-49 ..... \$1,899
  - SNT SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 50+ ..... \$1,799
  - SNT-RCV-1..... Senteo Receiver with Software CD ..... \$699
  - SNT-RMT-1..... Senteo Clicker ..... \$99
  - SNT-MT-5..... Pack of Five Clickers ..... \$399
- Cost of training is \$200 for ½ day, \$500 for full day (not including travel)
- 10% discount on other SMARTech products such as Bridgit Server, Bridgit software, Synchroneyes, SMARTIdeas software, and other training

**Reseller:** MicroComputer Systems (WA Only)

## Interactive Wireless Tablet, by SMART Tech (for WA only)

### SMART Airliner Tablet



#### Bid Prices:

Qty. of 1-49: \$399  
 Qty. of 50-199: \$389  
 Qty. of 200-499: \$379  
 Qty. of 500+: \$369

#### Basic Features:

- Teach from anywhere in the room. Allow students to interact with information from their seats.
- A SMARTboard user can write at the same time as one or more AirLiner users.
- Interactive surface is 6"x8", and is electromagnetic
- Programmable button on the slate and pen for accessing your favorite functions.
- Battery-free tethered pen and battery-free wireless mouse.
- Class 2 Bluetooth adapter has range of 54-164 feet in distance.
- Rechargeable Lithium-Ion battery takes 6 hours to charge, and lasts approximately 30 hours.
- Utilizes same software as SMARTboard and Sympodium panels; includes SMARTIdeas concept map software.
- Warranty is 2 year limited factory warranty

#### Value added items or services:

- Polling devices will be available in first quarter of 2007
- Wireless connection \$199
- Senteo Interactive Response Systems (Radio Frequency):
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 1-19 ..... \$1,599
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 20-49 ..... \$1,499
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 50+ ..... \$1,399
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 1-19 ..... \$1,999
  - SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 20-49 ..... \$1,899
  - SNT SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 50+ ..... \$1,799
  - SNT-RCV-1..... Senteo Receiver with Software CD ..... \$699
  - SNT-RMT-1..... Senteo Clicker ..... \$99
  - SNT-MT-5..... Pack of Five Clickers ..... \$399
- Cost of training is \$200 for ½ day, \$500 for full day (not including travel)
- 10% discount on other SMARTech products (Bridgit Server, Bridgit software, Synchroneyes, SMARTIdeas software, and other training).

**Reseller:** MicroComputer Systems (WA Only)

## Interactive Whiteboard Bundles, by SMART Tech (for WA only)

### [SMARTBoard](#) and [Airliner Tablet](#)



#### SMARTboard 680 Bundle (includes SB680 and Wireless Airliner slate):

- Quantity of 1: \$1,749
- Quantity of 2-19: \$1,729
- Quantity of 20-49: \$1,675
- Quantity of 50+: \$1,625

#### SMARTboard 660 Bundle (includes SB660 and Wireless Airliner slate):

- Quantity of 1: \$1,469
- Quantity of 2-19: \$1,449
- Quantity of 20-49: \$1,405
- Quantity of 50+: \$1,365

#### Value added items or services:

- Floor stand \$349
- Wireless connection \$199
- Senteo Interactive Response Systems (Radio Frequency):
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 1-19 ..... \$1,599
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 20-49 ..... \$1,499
  - SNT-24..... Senteo 24 Clicker System with Software CD.....Qty: 50+ ..... \$1,399
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  - SNT SNT-32..... Senteo 32 Clicker System with Software CD.....Qty: 50+ ..... \$1,799
  - SNT-RCV-1 ..... Senteo Receiver with Software CD ..... \$699
  - SNT-RMT-1 ..... Senteo Clicker ..... \$99
  - SNT-MT-5 ..... Pack of Five Clickers ..... \$399
- Cost of training is \$200 for ½ day, \$500 for full day (not including travel)
- 10% discount on other SMARTech products such as Bridgit Server, Bridgit software, Synchroneyes, SMARTIdeas software, and other training.

**Reseller:** MicroComputer Systems (WA Only)

## Interactive Whiteboard Solutions: SMARTBoards (OR only)

Please Note: SMARTboards can be sold through this bid to schools in Oregon by CompView.

## Interactive Whiteboards, by SMART Tech (Oregon Only)

### [SMARTboard 680](#)



#### Bid Prices:

- Qty. of 1-19: \$1,399
- Qty. of 20-49: \$1,339
- Qty. of 50+: \$1,299

#### Please Note:

CompView prices on SMART Tech products do not include shipping and handling.

#### Basic Features:

- Diagonal measurement of 77"
- Surface of board is hard-coated polyester, tear-proof, optimized for projection, compatible with dry-erase markers, and easily cleaned with whiteboard cleaner
- Utilizes touch system: write, erase and perform mouse functions with your finger, a pen or eraser
- SMART pen tray includes pens, eraser and buttons, and detects which tools you have selected
- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons; interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Purchase of board includes SMART Ideas concept mapping software
- Includes a wall mount bracket
- Warranty is 5 year limited warranty upon product registration

#### Value added items or services:

- Floor stand \$349
- Airliner wireless slate \$399
- Wireless connection \$199
- Cost of training is \$499 per 4 hours, or \$999 for full day, for up to 10 people, within 100 miles of Portland, OR. Additional travel costs will apply for travel, hotel and meals for greater distances.

**Reseller:** CompView (OR only)

## Interactive Whiteboards, by SMART Tech (Oregon Only, Continued)

### [SMARTboard 660](#)



#### Bid Prices:

Qty. of 1-19: \$1,119  
 Qty. of 20-49: \$1,071  
 Qty. of 50+: \$1,039

#### Please Note:

CompView prices on SMART Tech products do not include shipping and handling.

#### Basic Features:

- Diagonal measurement of 64"
- Surface of board is hard-coated polyester, tear-proof, optimized for projection, compatible with dry-erase markers, and easily cleaned with whiteboard cleaner
- Utilizes touch system: write, erase and perform mouse functions with your finger, a pen or eraser
- SMART pen tray includes pens, eraser and buttons, and detects which tools you have selected
- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons; interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Purchase of board includes SMART Ideas concept mapping software
- Includes a wall mount bracket
- Warranty is 5 year limited warranty upon product registration

#### Value added items or services:

- Floor stand \$349
- Airliner wireless slate \$399
- Wireless connection \$199
- Cost of training is \$499 per 4 hours, or \$999 for full day, for up to 10 people, within 100 miles of Portland, OR. Additional travel costs will apply for travel, hotel and meals for greater distances.

**Reseller:** CompView (OR only)

## Interactive Panels, by SMART Tech (for OR only)

### [SMART Symposium ID350 - 15" Panel](#)

**Bid Price:** \$1,799



### [SMART Symposium ID370 - 17" Panel](#)

**Bid Price:** \$2,319



### [SMART Symposium DT770 - 17" Panel](#)

**Bid Price:** \$3,199



#### Please Note:

CompView prices on SMART Tech products do not include shipping and handling.

#### Basic Features:

- Ideal for small desktops or lecterns, includes Kensington security bar
- Digital ink allows you to write over applications, websites and videos
- Software includes rich library of resources, such as images and backgrounds, videos, sounds, web links and flash movies, as well as pre-made lessons; interactive tools such as ruler, protractor, compass, highlighters, spotlight, window shade, and more
- Capture your work as a screen shot that you can edit, or save your notes directly into several software applications, such as Windows versions of MS Word, PowerPoint and Excel
- Purchase of panels includes SMART Ideas concept mapping software
- Warranty is 2 year limited factory warranty

#### Symposium ID 350 (15") and Symposium ID370 (17"):

- Screens are active matrix LCD displays (350 has XGA resolution, 370 has SXGA resolution)
- On-screen display controls include brightness, contrast, horizontal position, vertical position, phase, language, reset, color setting, color adjustment (for red, green and blue)
- Pen tool buttons control the pen behavior: left mouse, digital ink (black, blue, red) and eraser
- Function buttons access tools and applications: floating tools, Notebook software, Screen capture, right mouse click, and keyboard
- Battery-free, tethered pen with convenient storage location for easy access

#### Symposium DT770 (17"):

- Screen is active matrix LCD display, with SXGA resolution
- On-screen display controls include brightness, contrast, horizontal position, vertical position, clock, phase, language, sharpness, reset, color setting, color adjustment (for red, green, blue)
- Pen tool buttons control the pen behavior: left/right mouse, digital ink (black, blue, red), eraser
- Programmable function buttons access tools and applications: floating tools, Notebook software, Screen capture, and keyboard
- Battery-free, tethered pen with convenient storage location for easy access

#### Value added items or services:

- Airliner wireless slate \$399
- Wireless connection \$199
- Cost of training is \$499 per 4 hours, or \$999 for full day, for up to 10 people, within 100 miles of Portland, OR. Additional travel costs will apply for travel, hotel and meals for greater distances.

**Reseller:** CompView (OR only)

## Interactive Wireless Tablet, by SMART Tech (for OR only)

### [SMART Airliner Tablet](#)



**Bid Prices:**

Qty. of 1-49: \$399.99  
 Qty. of 50-199: \$389  
 Qty. of 200-499: \$379  
 Qty. of 500+: \$369

**Please Note:**

CompView prices on SMART Tech products do not include shipping and handling.

**Basic Features:**

- Teach from anywhere in the room. Allow students to interact with information from their seats.
- A SMARTboard user can write at the same time as one or more AirLiner users.
- Interactive surface is 6"x8", and is electromagnetic
- Programmable button on the slate and pen for accessing your favorite functions.
- Battery-free tethered pen and battery-free wireless mouse.
- Class 2 Bluetooth adapter has range of 54-164 feet in distance.
- Rechargeable Lithium-Ion battery takes 6 hours to charge, and lasts approximately 30 hours.
- Utilizes same software as SMARTboard and Symposium panels.
- Purchase of Airliner includes SMART Ideas concept mapping software.
- Warranty is 2 year limited factory warranty

**Value added items or services:**

- Wireless connection \$199
- Cost of training is \$499 per 4 hours, or \$999 for full day, for up to 10 people, within 100 miles of Portland, OR. Additional travel costs will apply for travel, hotel and meals for greater distances.

**Reseller:** CompView (OR only)

## Interactive Bundles, by SMART Tech (for OR only)

### [SMARTBoard and Airliner Tablet](#)



**Please Note:**

CompView prices on SMART Tech products do not include shipping and handling.

**SMARTboard 680 Bundle (includes SB680 and Wireless Airliner slate):**

- Quantity of 1: \$1,749
- Quantity of 2-19: \$1,729
- Quantity of 20-49: \$1,675
- Quantity of 50+: \$1,625

**SMARTboard 660 Bundle (includes SB660 and Wireless Airliner slate):**

- Quantity of 1: \$1,469
- Quantity of 2-19: \$1,449
- Quantity of 20-49: \$1,405
- Quantity of 50+: \$1,365

**Value added items or services:**

- Floor stand \$349
- Wireless connection \$199
- Cost of training is \$499 per 4 hours, or \$999 for full day, for up to 10 people, within 100 miles of Portland, OR. Additional travel costs will apply for travel, hotel and meals for greater distances.

**Reseller:** CompView (OR only)

## Videoconference Equipment: Polycom

Available through the bid in the states of WA / OR / ID / MT / CO / WY / AK / HI

### Polycom Discounts

VID 4 (Equipment).....	32% off of the MSRP
ACC 1 (Accessories) .....	16% off of the MSRP
TIER 4 (Warranties and Maintenance) .....	12% off of the MSRP
Monitors and Carts.....	See above web site for products and pricing

**Reseller:** Solutionz, Inc. ( WA / OR / ID / MT / CO / WY / AK / HI )



## Step 1: Entering into an Interlocal Agreement

Your district must have a current Interlocal Agreement signed and on file with the DigitalEdge at ESD 112 in order to purchase off of this bid. To initiate an Interlocal Agreement, contact Nellie McCullough-Witt at 360.750.7505, or e-mail her at [nellie.mccullough-witt@esd112.org](mailto:nellie.mccullough-witt@esd112.org). She will have the ESD 112 Superintendent sign two originals, and will send both originals to you in the postal mail. Both agreements need to be approved and signed by the Board of Directors or their designee in your organization. Return one signed original to Nellie McCullough-Witt, ESD 112 Educational Technology Administrative Assistant, 2500 NE 65<sup>th</sup> Ave., Vancouver, WA 98661. File the other according to your state law.

### ***A Note Regarding 2007 Interlocal Agreements:***

All Interlocal Agreements for the DigitalEdge Bid that are signed on or after January 1, 2006 will be an ongoing agreement, and will not need to be signed on an annual basis. This pertains to the DigitalEdge Bid only, and does not necessarily apply to other bids that ESD 112 might have in place.

### ***A Note Regarding Independent Schools and Interlocal Agreements:***

ESD 112 can not enter into Interlocal Agreements with independent schools. However, independent schools can still purchase products from the DigitalEdge bid.

## Step 2: Placing Your Order

You will place your orders directly with the resellers, and will always fax a copy of the purchase order to the DigitalEdge, as per the information for each vendor on the following pages. To ensure bid pricing, include the contract number on your purchase order.

Vendors are listed in alphabetical order on the following pages.



## Advanced Classroom Technologies *originally bid as Ernst Communications*

Contract Number: EDTECH2007

To get specific information about the products, part numbers, pricing, value-added items and warranties, point your browser to the [Advanced Classroom Technologies](http://www.act-ol.com) web site at <http://www.act-ol.com> and click on the link to **Academic Pricing > WA IT Bid**. Enter the following for user name and password: **edtech2007**. Include the contract number on the p.o.

### **Two methods of submitting your purchase order:**

1. Fax one copy of your purchase order to Advanced Classroom Technologies at 360.658.5300, **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

**or**

2. Mail your purchase order to Advanced Classroom Technologies (Attention: Jim Williamson), P.O. Box 345, Marysville, WA 98270, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

### **Do you wish to track your order?**

If so, please note that on your purchase order, and you will be sent the tracking information.

### **Contact Information:**

For North Washington and Idaho:

Contact Alex Stuart

Phone Numbers: 425.754.7521 or 360.658.5300

Toll-Free: 800.355.2905

E-Mail: [alexs@act-ol.com](mailto:alexs@act-ol.com)

For South Washington and Oregon:

Contact Shawna Marshall

Phone Numbers: 971.255.6533 or 360.658.5300

Toll Free: 800.355.2905

E-Mail: [shawnam@act-ol.com](mailto:shawnam@act-ol.com)

For Montana, Colorado, Wyoming, Alaska and Hawaii:

Contact Jim Williamson

Phone Numbers: 360.658.5200 or 360.658.5300

Toll Free: 800.355.2905

E-Mail: [jimw@act-ol.com](mailto:jimw@act-ol.com)



### CompView

Contract Number: CVIESD112-2007

Go to the [Compview, Inc. website](http://www.compviewpartners.com/ESD112) at [www.compviewpartners.com/ESD112](http://www.compviewpartners.com/ESD112) to get specific information about the products, part numbers, and pricing. Include the contract number on all purchase orders. You may mail, fax or email your purchase orders to Compview, Inc.

#### **Three methods of submitting your purchase order:**

1. Fax one copy of your purchase order to Compview at 503.626.8439, **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696-3099.

**or**

2. Mail your purchase order to Compview (Attention: Bob Friedler), 10035 SW Arctic Drive, Beaverton, OR 97005, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696-3099.

**or**

3. E-mail your purchase order to [leads@compview.com](mailto:leads@compview.com) and to Nellie at [nellie.mccullough-witt@esd112.org](mailto:nellie.mccullough-witt@esd112.org).

#### **Do you wish to track your order?**

If so, please contact Customer Service at 800.448.8439

#### **Contact Information:**

Robert Friedler  
Phone: 503.601.5523  
Toll Free: 800.448.8439, ext 5523  
Email: [bfriedler@compview.com](mailto:bfriedler@compview.com)



### LightSPEED Technologies, Inc.

Contract Number: ESD112-2007

Go to the [LightSPEED Technologies, Inc. web site](http://www.lightspeed-tek.com/esd/esd.html) at <http://www.lightspeed-tek.com/esd/esd.html> (**password: esd112**) to get specific information about the products, part numbers, pricing, information on components and accessories, value-added items and warranties. Include the contract number on the purchase order.

#### Three methods of submitting your purchase order:

1. Fax one copy of your purchase order to LightSPEED at 503.684.3197 **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

**or**

2. Mail your purchase order to LightSPEED Technologies (Attention: Customer Service Department), 11509 SW Herrman Road, Tualatin, OR 97062 and fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

**or**

3. E-mail your purchase order to [orders@lightspeed-tek.com](mailto:orders@lightspeed-tek.com) and to [nellie.mccullough-witt@esd112.org](mailto:nellie.mccullough-witt@esd112.org).

#### Do you wish to track your order?

Call LightSPEED at 800.732.8999

#### Contact Information:

For Washington, Oregon, Idaho, Montana, Alaska and Hawaii  
Rick Berger  
Phone: 877.367.9372  
E-Mail: [rick.berger@lightspeed-tek.com](mailto:rick.berger@lightspeed-tek.com)

For Colorado and Wyoming  
Jaime Mendez  
Phone: 801.319.2205  
E-Mail: [jaime.mendez@lightspeed-tek.com](mailto:jaime.mendez@lightspeed-tek.com)

Contact Customer Service Department at 800.732.8999



### Micro Computer Systems

Contract Number: MCS2007

Go to the [Micro Computer System web site](http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf) at <http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf> to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order.

#### **Two methods of submitting your purchase order:**

1. Fax one copy of your purchase order to MicroComputer Systems at 866.217.1034, **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

***or***

2. Mail your purchase order to 16531 13<sup>th</sup> Avenue W., Lynnwood, WA 98037, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

#### **Do you wish to track your order?**

Call Rich Litchfield or John Pexton or anyone in the Educational Sales Department at 1.800.658.1000. Have your purchase order number ready when you call.

#### **Contact Information:**

Call Rich Litchfield, John Pexton, or anyone in the Educational Sales Dept. at 800.658.1000 from within Washington, or 800.422.5182 from schools outside of Washington.



### Saxton Bradley, Inc.

Contract Number: 1206-112

Go to the [Saxton Bradley contract web site](http://www.saxtonbradley.com/esd112/) at [www.saxtonbradley.com/esd112/](http://www.saxtonbradley.com/esd112/) to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number (**#1206-112**) on the purchase order.

#### **Two methods of submitting your purchase order:**

1. Fax one copy of your purchase order to Saxton Bradley at 206.762.4480 **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

**or**

2. Mail your purchase order to Saxton Bradley (Attention: Jennifer Schmidt or Sherrie Newkirk), 5701 6th Avenue South, Suite 466, Seattle, WA 98108, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

#### **Do you wish to track your order?**

Contact Jennifer Schmidt or Sherrie Newkirk at 206.762.7688 or 800.643.3512.

#### **Contact Information:**

Contact Jennifer Schmidt Sherrie Newkirk at 1-800-643-3512.



### Solutionz Videoconferencing

Contract Number: STBID-0708-001

*Please note that Polycom pricing has percentage discounts off of the MSRP. Refer to page 5 for more details.*

To get specific information about the products, part numbers, pricing, value-added items and warranties, go to the Solutionz Videoconferencing web site at <http://www.solutionzinc.com/login/>

**Username: WAESD**

**Password: EFF0205**

Both the Username and Password are case sensitive.

You will then get a dialog box asking if you want to open or save a PDF file. Choose one or the other action. **Each pricing PDF will require that the password be entered again.**

Include the contract number on the purchase order.

#### **Two methods of submitting your purchase order:**

1. Fax one copy of your purchase order to Solutionz Videoconferencing at 310.943.2388, and fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

**or**

2. Mail your purchase order to Solutionz Videoconferencing (Attention: Pepper Fernandez), 901 Bringham Avenue, Los Angeles, CA 90049 **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

#### **Do you wish to track your order?**

If so, orders you can track your order by going to the Solutionz web site and login.

#### **Contact Information:**

Shawn Fernandez  
Direct Phone: 503.625.0810  
Cell Phone: 503.476.5407

# Our Vendor List, Continued



## Troxell Communications

Contract Number: Depends on state; see the chart below for your state.

Go to the [Troxe web site for contracts](http://troxweb.teamtroxell.com/www/contracts_map.htm) at [http://troxweb.teamtroxell.com/www/contracts\\_map.htm](http://troxweb.teamtroxell.com/www/contracts_map.htm) and click on your state to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (See the chart below).

### Faxing Instructions:

Fax one copy of your purchase order to your Troxe rep, and another copy to the DigitalEdge at 360.696.3099, attn: Nellie.

Contact Information, Mailing Addresses, Fax Numbers and Contract Numbers for Each State:					
STATE	CONTRACT #	CONTACT	MAILING ADDRESS	PHONE NUMBER	FAX NUMBER
WA	WA175	Bob Berry	10532 NE 68 <sup>th</sup> Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4601	1-800-589-5939 *
		Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939 *
OR	OR-075	Matt Matos (K-12)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4606	1-800-589-5939 *
		Charles Doyle (Higher Ed)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4603	1-800-589-5939 *
ID	ID-025	Suzanne Wright (Southern Idaho)	1905 W. 4700 S., #427, Salt Lake City, UT 84118	1-800-578-8858, x4503	1-800-589-5939 *
		Karen Stoyan (Northern Idaho)	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939 *
MT	MT-015	Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939 *
		Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939 *
CO	CO-075	Mark Juneau	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4508	1-800-589-5939 *
		Troy Kruse	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4505	1-800-589-5939 *
WY	WY-025	Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939 *
AK	AK-015	Bob Berry	10532 NE 68 <sup>th</sup> Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4601	1-800-589-5939 *
HI	HI-015	Rob Kulesh	2501 E. Chapman Ave., #290, Fullerton, CA 92831	1-800-578-8858, x4205	1-800-589-5939 *

### Do you wish to track your order?

If so, point your web browser to <http://customer.teamtroxell.com/> and click on the "Order Status" link in the Customer Service section at the left, or call the Customer Service Department at (800) 352-7912, x220. Invoices may also be requested at <http://customer.teamtroxell.com/>

### Contact Information:

Contact the Troxe representative for your state, listed above.