

ESD 112 CALL FOR BIDS FOR INSTRUCTIONAL TECHNOLOGY - 2007



EDUCATIONAL
SERVICE
DISTRICT 112

Polycom Interactive Video-conference Solutions

Cooperative Purchase: This bid and contract will be made available for use by other educational organizations, including but not limited to school districts, state schools and institutions, educational service districts/agencies/centers, colleges and universities, and the state departments of education, all in the following states:

Washington • Oregon • Idaho • Montana • Wyoming • Colorado • Hawaii • Alaska

ESD 112 is seeking bids on the following Polycom videoconference and audio-visual equipment. Bids must include pricing that is reflected at various levels of discounts from your Master Polycom Price List for the following categories:

- VID 4 (Hardware)
- ACC 1 (VSX and V-series accessories)
- TIER 4 (Services such as warranties and maintenance contracts)

Use the form below and replace the three xxx's with your percentage of discount. Please include recommended furniture and other third-party solutions for Polycom equipment in the value-added section of your proposal.

Please note: Please refer to the General Guidelines for the 2007 Instructional Technology Bid as you prepare your proposal. By submitting a bid proposal, you are agreeing to abide by the requirements as stated in the bid guidelines. Preference will be given to Platinum certified resellers.

Company Name: xxx

Name of Contact or Company Representative: xxx

Contact's Phone Number (including area code): xxx

Contact's E-Mail Address: xxx

Level of Discount for VID 4:xxx% discount

Level of Discount for ACC 1:xxx% discount

Level of Discount for TIER 4:xxx% discount

Value Added at Discounted Cost: xxx

Value Added at No Cost: xxx