



**EDUCATIONAL  
SERVICE  
DISTRICT 112**

**EDUCATIONAL SERVICE DISTRICT 112**

**ITB NO. ESD112-DE-10**

**ADDENDUM NO. 03**



**DigitalEdge**

BUYING POWER FOR  
INTERACTIVE LEARNING TOOLS

***RETURN THIS ADDENDUM WITH YOUR BID  
TO THE ISSUING OFFICE AT:***

EDUCATIONAL SERVICE DISTRICT 112  
BID ADMINISTRATOR  
2500 NE 65<sup>TH</sup> AVENUE  
VANCOUVER, WA 98661-6812

**DATE ADDENDUM ISSUED: AUGUST 26, 2010**

**INVITATION TO BID TITLE:**

**INSTRUCTIONAL TECHNOLOGY AND AUDIO-VISUAL EQUIPMENT**

**Important note to Bidder(s):**

This addendum must be signed, dated, and received by the issuing office no later than **5:00 p.m. PT on September 20, 2010**. This signed addendum shall be placed in the Bidder's three-ring binder with its own labeled tab divider. In addition to providing a hard copy in the three-ring binder, the Bidder shall include an electronic version of this addendum in PDF format on the required CD.

Only the following item(s) referenced in this addendum are to be changed. All other provisions, requirements, or terms and conditions of the Invitation to Bid #ESD112-DE-10, shall remain the same.

\_\_\_\_\_  
NAME OF COMPANY

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
DATE

**Required changes to ITB #ESD112-DE-10:**

***In reference to Page 20 of the Invitation to Bid, Section 1.0, paragraph 1.2, shall read:***

***New language:***

**1.2 Bid Form B:**

For each state identified on Bid Form A, the Bidder shall provide contact information for the companies and/or outside sales force that will provide local, personal assistance and support. If the Bidder is an OEM that is assigning the contract to a reseller or agent, the Bidder shall provide ALL contact information for ALL assigned resellers and agents in each region of each state in their bid.

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***In reference to changes on Bid Form B of the Invitation to Bid:***

Bid Form B has been updated to include data about the physical addresses of the offices in each state. Bidders shall use the revised Bid Form B that is located in the Addenda section on the DigitalEdge web site at [digitaledge.esd112.org](http://digitaledge.esd112.org).

**Please Note:**

Unlike all other addenda's that must be signed and placed in the Addenda section of your three-ring binder, Bid Form B must be completed for each OEM equipment category that is submitted by the Bidder, and ***must then be included in the sealed envelopes with the other bid forms for each OEM's equipment category that is bid.***

***In reference to changes on Bid Form E of the Invitation to Bid:***

Bid Form E for the three sets of bid forms named below have been revised. Bidders shall use the revised bid forms that are located on the DigitalEdge web site at [digitaledge.esd112.org](http://digitaledge.esd112.org).

- Digital Media and Management
- E-Book Readers
- Sound-Field Systems

***In reference to Page 27 of the Invitation to Bid, Section 2.2, paragraph 2.2.1, shall read:***

***New language:***

**2.2.1 Category #1 • Bid Form B (weighted 30% of the bid score)**

A Bidder's capacity to provide local, personal assistance on-site shall be determined and scored by adding the total number of outside sales representatives (who are identified as the main contact person on Bid Form B) with offices in each state, and dividing the sum by the number of states identified on Bid Form A. The Bidder with the highest average number of outside sales representatives' offices shall receive the highest score and shall be ranked #1 for this evaluation criterion.



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