



BUYING POWER FOR
INTERACTIVE LEARNING TOOLS

2500 NE 65th Ave. • Vancouver, WA 98661 • Phone 360.750.7500 • Fax 360.696.3099 • Monday-Friday • 8:00 am-5:00 pm Pacific Time

2007 Vendor Information and Ordering Instructions

On the Internet at digitaledge.esd112.org



A Word About Vendors on the DigitalEdge

The vendors that are selling projects through the DigitalEdge are all reputable companies that are stable, have been in business for several years, and have a substantial amount of experience working with schools and districts. All vendors on this contract submitted competitive bids and won the contracts.

Schools work directly with the vendors to get information about the products, learn about their features, and make arrangements for their instructional technology bid purchases.

This document has information regarding how to contact the vendors on the DigitalEdge Bid, and how to order. Please read it carefully.



Step 1: Entering into an Interlocal Agreement

Your district must have a current Interlocal Agreement signed and on file with the DigitalEdge at ESD 112 in order to purchase off of this bid. To initiate an Interlocal Agreement, contact Nellie McCullough-Witt at 360.750.7505, or e-mail her at nellie.mccullough-witt@esd112.org. She will have the ESD 112 Superintendent sign two originals, and will send both originals to you in the postal mail. Both agreements need to be approved and signed by the Board of Directors or their designee in your organization. Return one signed original to Nellie McCullough-Witt, ESD 112 Educational Technology Administrative Assistant, 2500 NE 65th Ave., Vancouver, WA 98661. File the other according to your state law.

A Note Regarding 2007 Interlocal Agreements:

All Interlocal Agreements for the DigitalEdge Bid that are signed on or after January 1, 2006 will be an ongoing agreement, and will not need to be signed on an annual basis. This pertains to the DigitalEdge Bid only, and does not necessarily apply to other bids that ESD 112 might have in place.

A Note Regarding Independent Schools and Interlocal Agreements:

ESD 112 can not enter into Interlocal Agreements with independent schools. However, independent schools can still purchase products from the DigitalEdge bid.

Step 2: Placing Your Order

You will place your orders directly with the resellers, and will always fax a copy of the purchase order to the DigitalEdge, as per the information for each vendor on the following pages. To ensure bid pricing, include the contract number on your purchase order.

Vendors are listed in alphabetical order on the following pages.



Advanced Classroom Technologies *originally bid as Ernst Communications*

Contract Number: EDTECH2007

To get specific information about the products, part numbers, pricing, value-added items and warranties, point your browser to the [Advanced Classroom Technologies](http://www.act-ol.com) web site at <http://www.act-ol.com> and click on the link to **Academic Pricing > WA IT Bid**. Enter the following for user name and password: **edtech2007**. Include the contract number on the p.o.

Two methods of submitting your purchase order:

1. Fax one copy of your purchase order to Advanced Classroom Technologies at 360.658.5300, **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

2. Mail your purchase order to Advanced Classroom Technologies (Attention: Jim Williamson), P.O. Box 345, Marysville, WA 98270, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

Do you wish to track your order?

If so, please note that on your purchase order, and you will be sent the tracking information.

Contact Information:

For North Washington and Idaho:

Contact Alex Stuart

Phone Numbers: 425.754.7521 or 360.658.5300

Toll-Free: 800.355.2905

E-Mail: alexs@act-ol.com

For South Washington and Oregon:

Contact Shawna Marshall

Phone Numbers: 971.255.6533 or 360.658.5300

Toll Free: 800.355.2905

E-Mail: shawnam@act-ol.com

For Montana, Colorado, Wyoming, Alaska and Hawaii:

Contact Jim Williamson

Phone Numbers: 360.658.5200 or 360.658.5300

Toll Free: 800.355.2905

E-Mail: jimw@act-ol.com



CompView

Contract Number: CVIESD112-2007

Go to the [Compview, Inc. website](http://www.compviewpartners.com/ESD112) at www.compviewpartners.com/ESD112 to get specific information about the products, part numbers, and pricing. Include the contract number on all purchase orders. You may mail, fax or email your purchase orders to Compview, Inc.

Three methods of submitting your purchase order:

1. Fax one copy of your purchase order to Compview at 503.626.8439, **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

2. Mail your purchase order to Compview (Attention: Bob Friedler), 10035 SW Arctic Drive, Beaverton, OR 97005, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

3. E-mail your purchase order to leads@compview.com and to Nellie at nellie.mccullough-witt@esd112.org.

Do you wish to track your order?

If so, please contact Customer Service at 800.448.8439

Contact Information:

Robert Friedler
Phone: 503.601.5523
Toll Free: 800.448.8439, ext 5523
Email: bfriedler@compview.com



LightSPEED Technologies, Inc.

Contract Number: ESD112-2007

Go to the [LightSPEED Technologies, Inc. web site](http://www.lightspeed-tek.com/esd/esd.html) at <http://www.lightspeed-tek.com/esd/esd.html> (**password: esd112**) to get specific information about the products, part numbers, pricing, information on components and accessories, value-added items and warranties. Include the contract number on the purchase order.

Three methods of submitting your purchase order:

1. Fax one copy of your purchase order to LightSPEED at 503.684.3197 **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

2. Mail your purchase order to LightSPEED Technologies (Attention: Customer Service Department), 11509 SW Herrman Road, Tualatin, OR 97062 and fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

3. E-mail your purchase order to orders@lightspeed-tek.com and to nellie.mccullough-witt@esd112.org.

Do you wish to track your order?

Call LightSPEED at 800.732.8999

Contact Information:

For Washington, Oregon, Idaho, Montana, Alaska and Hawaii
Rick Berger
Phone: 877.367.9372
E-Mail: rick.berger@lightspeed-tek.com

For Colorado and Wyoming
Jaime Mendez
Phone: 801.319.2205
E-Mail: jaime.mendez@lightspeed-tek.com

Contact Customer Service Department at 800.732.8999



Micro Computer Systems

Contract Number: MCS2007

Go to the [Micro Computer System web site](http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf) at <http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf> to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order.

Two methods of submitting your purchase order:

1. Fax one copy of your purchase order to MicroComputer Systems at 866.217.1034, **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

2. Mail your purchase order to at 16531 13th Avenue W., Lynnwood, WA 98037, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

Do you wish to track your order?

Call Rich Litchfield or John Pexton or anyone in the Educational Sales Department at 1.800.658.1000. Have your purchase order number ready when you call.

Contact Information:

Call Rich Litchfield, John Pexton, or anyone in the Educational Sales Dept. at 800.658.1000 from within Washington, or 800.422.5182 from schools outside of Washington.



Saxton Bradley, Inc.

Contract Number: 1206-112

Go to the [Saxton Bradley contract web site](http://www.saxtonbradley.com/esd112/) at www.saxtonbradley.com/esd112/ to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number (**#1206-112**) on the purchase order.

Two methods of submitting your purchase order:

1. Fax one copy of your purchase order to Saxton Bradley at 206.762.4480 **and** fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

2. Mail your purchase order to Saxton Bradley (Attention: Jennifer Schmidt or Sherrie Newkirk), 5701 6th Avenue South, Suite 466, Seattle, WA 98108, **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

Do you wish to track your order?

Contact Jennifer Schmidt or Sherrie Newkirk at 206.762.7688 or 800.643.3512.

Contact Information:

Contact Jennifer Schmidt Sherrie Newkirk at 1-800-643-3512.



Solutionz Videoconferencing

Contract Number: STBID-0708-001

Please note that Polycom pricing has percentage discounts off of the MSRP. Refer to page 5 for more details.

To get specific information about the products, part numbers, pricing, value-added items and warranties, go to the Solutionz Videoconferencing web site at <http://www.solutionzinc.com/login/>

Username: WAESD

Password: EFF0205

Both the Username and Password are case sensitive.

You will then get a dialog box asking if you want to open or save a PDF file. Choose one or the other action. **Each pricing PDF will require that the password be entered again.**

Include the contract number on the purchase order.

Two methods of submitting your purchase order:

1. Fax one copy of your purchase order to Solutionz Videoconferencing at 310.943.2388, and fax another copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

or

2. Mail your purchase order to Solutionz Videoconferencing (Attention: Pepper Fernandez), 901 Bringham Avenue, Los Angeles, CA 90049 **and** fax a copy of your purchase order to Nellie at the DigitalEdge at 360.696.3099.

Do you wish to track your order?

If so, orders you can track your order by going to the Solutionz web site and login.

Contact Information:

Shawn Fernandez
Direct Phone: 503.625.0810
Cell Phone: 503.476.5407

Our Vendor List, Continued



Troxell Communications

Contract Number: Depends on state; see the chart below for your state.

Go to the [Troxe web site for contracts](http://troxweb.teamtroxell.com/www/contracts_map.htm) at http://troxweb.teamtroxell.com/www/contracts_map.htm and click on your state to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (See the chart below).

Faxing Instructions:

Fax one copy of your purchase order to your Troxe rep, and another copy to the DigitalEdge at 360.750.7505, attn: Nellie.

Contact Information, Mailing Addresses, Fax Numbers and Contract Numbers for Each State:					
STATE	CONTRACT #	CONTACT	MAILING ADDRESS	PHONE NUMBER	FAX NUMBER
WA	WA175	Bob Berry	10532 NE 68 th Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4601	1-800-589-5939 *
		Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939 *
OR	OR-075	Matt Matos (K-12)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4606	1-800-589-5939 *
		Charles Doyle (Higher Ed)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4603	1-800-589-5939 *
ID	ID-025	Suzanne Wright (Southern Idaho)	1905 W. 4700 S., #427, Salt Lake City, UT 84118	1-800-578-8858, x4503	1-800-589-5939 *
		Karen Stoyan (Northern Idaho)	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939 *
MT	MT-015	Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939 *
		Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939 *
CO	CO-075	Mark Juneau	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4508	1-800-589-5939 *
		Troy Kruse	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4505	1-800-589-5939 *
WY	WY-025	Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939 *
AK	AK-015	Bob Berry	10532 NE 68 th Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4601	1-800-589-5939 *
HI	HI-015	Rob Kulesh	2501 E. Chapman Ave., #290, Fullerton, CA 92831	1-800-578-8858, x4205	1-800-589-5939 *

Do you wish to track your order?

If so, point your web browser to <http://customer.teamtroxell.com/> and click on the "Order Status" link in the Customer Service section at the left, or call the Customer Service Department at (800) 352-7912, x220. Invoices may also be requested at <http://customer.teamtroxell.com/>

Contact Information:

Contact the Troxe representative for your state, listed above.

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