

2006 INSTRUCTIONAL TECHNOLOGY BID

SPONSORED BY THE WASHINGTON EDUCATIONAL TECHNOLOGY SUPPORT CENTERS
ADMINISTRATED BY THE ESD 112 EDUCATIONAL TECHNOLOGY SUPPORT CENTER

INCLUDES PRICE REVISIONS AS OF SEPTEMBER 1, 2006 (STRIKE-THROUGH TEXT INDICATES OLD BID PRICE, FOLLOWED BY NEWLY REVISED PRICE.)

COMPREHENSIVE LIST OF PRODUCTS AND PRICING, INCLUDING:

- ◆ VALUE-ADDED ITEMS AND SERVICES AT NO COST
- ◆ VALUE-ADDED ITEMS AND SERVICES AT DISCOUNT
- ◆ SUPPORT AND ESCALATION DETAILS
- ◆ RESELLER CONTACT INFORMATION

TABLE OF CONTENTS:

LCD PROJECTORS	PAGE 2
PROJECTOR LAMPS	PAGE 4
DOCUMENT CAMERAS	PAGE 5
PROJECTOR BUNDLES	PAGE 6
PRESENTATION PERIPHERALS	PAGE 7
PORTABLE AUDIO SYSTEMS	PAGE 9
INTERACTIVE WHITEBOARD, PANELS, TABLETS AND PERIPHERALS	PAGE 10
WIRELESS RESPONSE SYSTEMS	PAGE 14
K-20 VIDEOCONFERENCE SYSTEMS	PAGE 16
ORDERING INSTRUCTIONS	PAGE 18
RESELLER INFORMATION	PAGE 18

FOR FURTHER INFORMATION:

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PLEASE NOTE:

*ALL BID PRICES INCLUDE SHIPPING AND HANDLING!
SALES TAX WILL BE EXTRA.*

*PLEASE CALL RESELLERS TO INQUIRE ABOUT
THEIR VALUE-ADDED PRODUCTS AND/OR SERVICES.*

*THE MOST CURRENT VERSION OF THIS DOCUMENT
CAN BE FOUND AT THE FOLLOWING WEB SITE:*

<http://edtech.esd112.org/bids>

LCD PROJECTORS

Product Specifications for Entry-Level LCD Projector for Classrooms:

LCD projector, SVGA native resolution (with up to SXGA compressed); 1500 lumens minimum; minimum lamp life of 2000 hours; vertical keystone correction; describe inputs and outputs below; remote control; includes carrying case; minimum of 3 years on projector warranty.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Epson PowerLite S3 SVGA / 1600 Lumens 2000/3000 lamp hours Epson PowerLite S4 SVGA / 1800 Lumens 2000/3000 lamp hours	\$ 649.00 \$ 605.00	<ul style="list-style-type: none"> ▪ VGA Splitter ▪ 3rd and 4th year manufacturer warranty ▪ 2 year lamp warranty/voucher 	<ul style="list-style-type: none"> ▪ Replacement lamp \$159 ▪ 25 foot SVGA cable \$15 ▪ 25 foot S-Video cable \$9 	<ul style="list-style-type: none"> ▪ 4-year warranty * ▪ 2-year lamp warranty * ▪ Loaner spare available 	MicroComputer Systems
Hitachi CPRS55 SVGA / 1500 Lumens 2000/3000 lamp hours Hitachi CPRS56 SVGA / 1600 Lumens 2000/3000 lamp hours	\$ 615.00	<ul style="list-style-type: none"> ▪ Free, on-site training with any size of order ▪ Educational Scholarship Grant Rebate Prog. ▪ Preferred Shipping Program through Hitachi America 	<ul style="list-style-type: none"> ▪ Jelco carry case (JEL-513CB) \$85 ▪ Comprehensive Video Group splitter cable \$15 (HD15P-2HD15J) ▪ Peerless PRS style universal ceiling mount \$99 ▪ Replacement lamp \$189 	<ul style="list-style-type: none"> ▪ 3-year warranty with overnight loaner service ▪ 60 DOA replacement 	Troxell Communications

Product Specifications for Recommended LCD Projector for Classrooms:

LCD projector, SVGA native resolution (with up to SXGA compressed); 2000 lumens minimum; minimum lamp life of 2,000 hours; vertical keystone correction; two computer inputs (describe all inputs and outputs below); remote control; top-door lamp replacement and easy access to filter; programmable start-up screen; includes carrying case; minimum of 3 years on projector warrant.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Epson PowerLite 62c SVGA / 2000 Lumens 2000/3000 lamp hours	\$ 759.00 \$ 739.00 \$ 664.00	<ul style="list-style-type: none"> ▪ 3rd and 4th year manufacturer warranty ▪ 1 free lamp for every four units purchased ▪ Loaner/spare units available ▪ All units come with an audio adapter cable. 	<ul style="list-style-type: none"> ▪ Replacement lamp \$229 ▪ 25 foot SVGA cable \$15 ▪ 25 foot S-Video cable \$9 	<ul style="list-style-type: none"> ▪ 4-year warranty with overnight exchange * ▪ 2-year lamp warranty * 	MicroComputer Systems
Hitachi CPS240SER SVGA / 2000 Lumens 2000/3000 lamp hours	\$ 774.00 \$ 654.00	<ul style="list-style-type: none"> ▪ Free replacement lamp for every three units purchased on a single order ▪ Free, on-site training with any size of order ▪ Educational Scholarship Grant Rebate Program ▪ Preferred Shipping Program through Hitachi America 	<ul style="list-style-type: none"> ▪ Jelco carry case (JEL-513CB) \$85 ▪ Peerless PRS style universal ceiling mount \$99 ▪ Replacement lamp \$219 	<ul style="list-style-type: none"> ▪ 4-year warranty with overnight loaner service ▪ 60 DOA replacement 	Troxell Communications
Hitachi CPS245SER with LAN Control SVGA / 2000 Lumens 2000/3000 lamp hours DISCONTINUED with NO REPLACEMENT	\$ 869.00				

Product Specifications for Entry-Level LCD Projector for Professional Presentations:

LCD projector, XGA native resolution (with up to UXGA compressed); 2000 lumens minimum; minimum lamp life of 2,000 hours; vertical keystone correction; two computer inputs (describe all inputs and outputs below); remote control; top-door lamp replacement and easy access to filter; programmable start-up screen; includes carrying case; minimum of 3 years on projector warranty.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Epson PowerLite 82c <ul style="list-style-type: none"> ▪ XGA / 2000 Lumens ▪ 2000/3000 lamp hours 	\$ 989.00 \$ 825.00 \$ 799.00	<ul style="list-style-type: none"> ▪ 3rd and 4th year manufacturer warranty ▪ 1 free lamp for every four units purchased ▪ Loaner/spare units available ▪ All units come with an audio adapter cable. 	<ul style="list-style-type: none"> ▪ Replacement lamp \$229 ▪ 25 foot SVGA cable \$15 ▪ 25 foot S-Video cable \$9 	<ul style="list-style-type: none"> ▪ 4-year warranty with overnight exchange * ▪ 2-year lamp warranty * 	MicroComputer Systems
Hitachi CPX250SER <ul style="list-style-type: none"> ▪ XGA / 2000 Lumens ▪ 2000/3000 lamp hours Hitachi CPX251 <ul style="list-style-type: none"> ▪ XGA / 2000 Lumens ▪ 2000/3000 lamp hours 	\$ 895.00 \$ 845.00	<ul style="list-style-type: none"> ▪ Free replacement lamp for every 3 units purchased on a single order ▪ Free, on-site training with any size of order ▪ Educational Scholarship Grant Rebate Program ▪ Preferred Shipping Program through Hitachi America 	<ul style="list-style-type: none"> ▪ Jelco carry case (JEL-513CB) \$85 ▪ Peerless PRS style universal ceiling mount \$99 ▪ Replacement lamp \$219 	<ul style="list-style-type: none"> ▪ 4-year warranty with overnight loaner service ▪ 60 DOA replacement 	Troxell Communications
Hitachi CPX255SER with LAN Control <ul style="list-style-type: none"> ▪ XGA / 2000 Lumens ▪ 2000/3000 lamp hours Hitachi CPX265 with LAN Control <ul style="list-style-type: none"> ▪ XGA / 2500 Lumens ▪ 2000/3000 lamp hours 	\$ 989.00 \$ 939.00				

Product Specifications for Recommended LCD Projector for Professional Presentations:

LCD projector, XGA native resolution (with up to UXGA compressed); 3000 lumens min.; min. lamp life of 2,000 hours; auto vertical keystone correction; horizontal keystone correction; two computer inputs; DVI input; remote control and remote mouse capabilities; programmable start-up screen; built-in RJ-45 for LAN control; includes carrying case; minimum of 3 years on projector warranty.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Epson PowerLite 830P <ul style="list-style-type: none"> ▪ XGA ▪ 3000/2200 Lumens ▪ 2000/3000 lamp hours 	\$ 2,099.00 \$ 1,969.00 \$ 1,829.00	<ul style="list-style-type: none"> ▪ 3rd and 4th year manufacturer warranty ▪ 1 free lamp for every four units purchased ▪ Loaner/spare units available ▪ All units come with an audio adapter cable. 	<ul style="list-style-type: none"> ▪ Replacement lamp \$385 ▪ 25 foot SVGA cable \$15 ▪ 25 foot S-Video cable \$9 	<ul style="list-style-type: none"> ▪ 4-year warranty with overnight exchange * ▪ 2-year lamp warranty * 	MicroComputer Systems
Hitachi CPX445SER with LAN Control <ul style="list-style-type: none"> ▪ XGA ▪ 3200 Lumens ▪ 2000/3000 lamp hours 	\$ 1,975.00	<ul style="list-style-type: none"> ▪ Free replacement lamp for every three units purchased on a single order ▪ Free, on-site training with any size of order ▪ Educational Scholarship Grant Rebate Program ▪ Preferred Shipping Program thru Hitachi America 	<ul style="list-style-type: none"> ▪ Jelco carry case (JEL-513CB) \$85 ▪ Peerless PRS style universal ceiling mount \$99 ▪ Replacement lamp \$295 	<ul style="list-style-type: none"> ▪ 4-year warranty with overnight loaner service ▪ 60 DOA replacement 	Troxell Communications

LAMPS FOR LEGACY LCD PROJECTORS

Lamps for projectors on the *current* bid are listed with their respective projectors.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Lamp for Hitachi CPS225WAT	\$ 298.00	<ul style="list-style-type: none"> ▪ 6-month, 500 hour lamp warranty ▪ Preferred shipping program 	None	None	Troxell Communications
Lamp for Hitachi CP-X385W	\$ 324.00				
Lamp for Hitachi ED-S3170A	\$ 298.00				
Lamp for Hitachi CP-RS55	\$ 189.00				
Lamp for Hitachi CP-S335	\$ 295.00				
Lamp for Hitachi CP-X250 / X255	\$ 219.00				
Lamp for Hitachi CP-X345	\$ 295.00				
Lamp for Hitachi CP-X430	\$ 324.00				
Lamp for Sharp NoteVision PG-B10S	\$ 289.00				

DOCUMENT CAMERAS

Product Specifications for Entry-Level Document Cameras for Classrooms:

Portable document camera. Digital and analog outputs; 850K pixel count minimum; LED light module; active VGA pass-through; digital zoom and pan; rotating and pivoting head (180° minimum); weighted base; image freeze; image capture and playback (please note number of images that can be saved in memory); video capture (please note amount of video that can be saved); interactive with computer; expandable with microscopic adapter and light box.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
AverMedia AverVision 130 <ul style="list-style-type: none"> ▪ Digital/Analog ▪ 850,000 Pixels 	\$ 349.99	<ul style="list-style-type: none"> ▪ Anti-glare sheet ▪ Free on-site training with any quantity of purchase ▪ Educational Scholarship Grant Rebate Program 	<ul style="list-style-type: none"> ▪ Microscope adapters/couplers \$32 per set 	<ul style="list-style-type: none"> ▪ 3 years with local "hot spare" service ▪ AverMedia CPR Carefree Product Replacement 	Troxell Communications

Product Specifications for Recommended Document Camera for Classrooms:

Portable document camera. Digital and analog outputs; 850K pixel count minimum; LED light module; positioning reference guide; active VGA pass-through; digital zoom and pan; rotating and pivoting head (180° minimum); weighted base; image freeze; image capture and playback (please note number of images that can be saved in memory); video capture (please note amount of video that can be saved); interactive with computer; low light mode; remote control; carrying case; expandable with microscopic adapter and light box.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
AverMedia AverVision 300i <ul style="list-style-type: none"> ▪ Digital/Analog ▪ 850,000 Pixels <p>DISCONTINUED with NO REPLACEMENT</p>	\$ 549.99	<ul style="list-style-type: none"> ▪ Anti-glare sheet ▪ Free on-site training with any quantity of purchase ▪ Educational Scholarship Grant Rebate Program 	<ul style="list-style-type: none"> ▪ Microscope adapters/couplers \$32 per set ▪ Lightbox \$155 	<ul style="list-style-type: none"> ▪ 3 years with local "hot spare" service ▪ AverMedia CPR Carefree Product Replacement 	Troxell Communications
AverMedia AverVision 300P <ul style="list-style-type: none"> ▪ Digital/Analog ▪ 3 MegaPixels 	\$ 549.99 \$ 499.00				

PROJECTOR BUNDLES

Projector and Lamp Bundles

Product or Model	Bid Price	Reseller
Hitachi CP-RS56 Projector and Lamp (Part #ESD06-01)	\$ 804.00	Troxell Communications
Hitachi CP-S240 Projector and Lamp (Part #ESD06-02)	\$ 873.00	
Hitachi CP-X251 Projector and Lamp (Part #ESD06-04)	\$ 1,064.00	
Hitachi CP-X265 Projector and Lamp (Part #ESD06-05)	\$ 1,158.00	
Hitachi CP-X445 Projector and Lamp (Part #ESD06-06)	\$ 2,270.00	
Epson PowerLite S4 Projector and Lamp	\$ 764.00	MicroComputer Systems
Epson PowerLite 62c Projector and Lamp	\$ 893.00	
Epson PowerLite 82c Projector and Lamp	\$ 1,028.00	
Epson PowerLite 830p Projector and Lamp	\$2,214.00	

Projector and Document Camera Bundles

Product or Model	Bid Price	Reseller
Hitachi CP-RS56 Projector and AverVision 130P Document Camera (Part #ESD06-07)	\$ 964.99	Troxell Communications
Hitachi CP-S240 Projector and AverVision 300p Document Camera (Part #ESD06-13)	\$ 1,153.00	
Hitachi CP-X251 Projector and AverVision 300p Document Camera (Part #ESD06-15)	\$ 1,344.00	
Hitachi CP-X265 Projector and AverVision 300p Document Camera (Part #ESD06-16)	\$ 1,438.00	
Hitachi CP-X445 Projector and AverVision 300p Document Camera (Part #ESD06-17)	\$ 2,474.00	

Projector, Lamp and Document Camera Bundles

Product or Model	Bid Price	Reseller
Hitachi CP-RS56 Projector, Lamp and AverVision 130P Document Camera (Part #ESD06-18)	\$ 1,153.99	Troxell Communications
Hitachi CP-S240 Projector, Lamp and AverVision 300p Document Camera (Part #ESD06-24)	\$ 1,372.00	
Hitachi CP-X251 Projector, Lamp and AverVision 300p Document Camera (Part #ESD06-26)	\$ 1,563.00	
Hitachi CP-X265 Projector, Lamp and AverVision 300p Document Camera (Part #ESD06-27)	\$ 1,657.00	
Hitachi CP-X445 Projector, Lamp and AverVision 300p Document Camera (Part #ESD06-28)	\$ 2,769.00	

PRESENTATION PERIPHERALS

Product Specifications for Portable Projection Screen:

Portable projection screen. Roll-down. Matte. 80" diagonal.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Da-Lite InstaTheater 80" Screen #83316	\$ 319.00	▪ None	▪ None	▪ None	Troxell Communications

Product Specifications for Wireless Extender:

Wireless extender for projectors. 802.11a, AES, RF, secure audio and high-resolution video. Connects monitors, keyboards, mice & audio devices. Plug & play.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Avocent Longview Wireless Extender #LV3500WAM	\$ 605.00	▪ None	▪ None	▪ None	Troxell Communications

Product Specifications for VGA Cable:

Extended length (25-foot) VGA cable, shielded.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
25' VGA Cable	\$ 15.00	▪ None	<ul style="list-style-type: none"> ▪ 12-ft S-Video cable \$9 ▪ 25-ft S-Video cable \$10 	▪ None	MicroComputer Systems

Product Specifications for S-Video Cable:

Extended length (25-foot) S-Video cable, shielded.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
25' Comcable Part # V04104125C	\$ 9.70	▪ None	▪ None	▪ None	Troxell Communications

Product Specifications for Surge Suppressor:

15-foot, minimum of six outlets

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Kensington Guardian 15-foot, 6 outlets	\$ 19.00	▪ None	▪ None	▪ None	MicroComputer

Product Specifications for Presentation Cart:

Presentation cart. Shelves must be adjustable in height. Must have space and enough shelving to house document camera, computer and monitor (or laptop), projector and amplified speaker. Dimensions must be equal to or less than 42H x 36W x 22D. Locking wheels and rounded corners.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Da-Lite MMT Cart	\$ 232.00	▪ None	▪ Tripplite Surge Suppressor, 15, Super 7TEL15, 7 outlets, \$32	▪ None	Troxell Communications
Da-Lite MMT Cart Bundled w/ Tripplight Surge Suppressor	\$ 264.00		▪ None		

Product Specifications for DVD/VCR Combo:

DVD/VCR Combo. Major manufacturer. Progressive scan. Remote control.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Toshiba SD-V393	\$ 97.95	▪ None	▪ 12-ft S-Video cable \$9 ▪ 25-ft S-Video cable \$10	▪ Loaner DVD/VCR during the warranty repair process	MicroComputer Systems

Product Specifications for 27" Television:

Television. 27" diagonal, flat screen. Remote control.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Zenith/LG C27H26B Zenith/LG C27J28JB	\$ 249.00 \$ 315.00	▪ None	▪ 12-ft S-Video cable \$9 ▪ 25-ft S-Video cable \$10	▪ 1 year warr on labor ▪ 1 year replcmt. on parts ▪ 2 year warr on CRT	MicroComputer Systems

Product Specifications for 32" Television:

Television. 32" diagonal, flat screen. Remote control.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
RCA 32V420T	\$ 298.00	▪ None	▪ None	▪ 1 year warr. on parts ▪ 90 day warr. on labor	Troxell Communications

PORTABLE / CLASSROOM AUDIO SYSTEMS

Product Specifications for Portable Speaker for Classroom:

Portable amplified speaker for computer, video and audio. 30-watt. Wireless remote control. Include all cables and accessories in bid proposal. Include all cables and accessories in bid proposal.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Califone PA 300 Plus	\$ 112.00	<ul style="list-style-type: none"> ▪ Wireless remote control 	<ul style="list-style-type: none"> ▪ Wireless audio transmitter for projectors (Part # LCD16) \$81 ▪ Wireless receiver (Part # R16) \$102 ▪ 16-channel transmitter (Part # TR16) \$130 ▪ Mounting bracket (Part #MB350) \$39 ▪ Tripod (Part #TP30) \$40 	<ul style="list-style-type: none"> ▪ 5 years on parts and labor 	Troxell Communications

Product Specifications for Portable PA System for Classroom:

Portable amplified PA system. 30-watt. Wireless, with 16-channel built-in RF receiver and remote control. Variety of microphone styles must be available, including choice of lapel, collar, headset or handheld. Inputs must include balanced mic, unbalanced mic, auxiliary inputs, and RCA left and right audio inputs. Volume, bass and treble controls. Line out. Must include bracket for wall mount or tri-pod stand. Include all cables and accessories in bid proposal.

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Califone PA 300UHF -PQ (with handheld mic)	\$ 305.00	None	None	<ul style="list-style-type: none"> ▪ 5 years on parts and labor 	Troxell Communications
Califone PA 300UHF-PC (with collar mic)	\$319.00				
Califone PA 300UHF-PL (with lapel mic)	\$319.00				
Califone PA300UHF-PH (with headset)	\$319.00				

INTERACTIVE WHITEBOARDS AND PERIPHERALS

Product Specifications for Interactive Whiteboards:

Electronic Whiteboard. Must be both wall-mountable and portable. Must include educational and customizable tools and toolbars; handwriting recognition; categorized, customizable graphics libraries that include clip art and Flash files; interactive abilities with MS Office products as well as other applications and desktop environments. Must include all cables. Please describe the following features of the board, its peripherals/accessories, and its other resources.

- ◆ The board (see request for specific specifications)
- ◆ The software (see request for specific specifications)
- ◆ The peripherals, interactive devices, accessories, and other resources (see request for specific specifications)

In addition to submitting a proposal on the board, please submit bid pricing on peripherals, such as floorstands, tablets, panels, wireless connectors, accessories, training and other pertinent costs. Up to two types of boards (and their peripherals and accessories) may be selected. Tiered pricing is allowed and encouraged.

Resellers that are bidding on boards that require a pre-authorized grant (such as the SMARTboard) should submit proposals as if those grants are in place; ESD 112 will apply for the grant upon selection of the reseller, and the bid award will be contingent upon ESD 112's ability to secure that grant.

Portable Solution:

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Mimeo XI-USB Kit #600-0035 (Attaches to any whiteboard)	\$ 549.00	<ul style="list-style-type: none"> ▪ Free training based on number of units sold. See bid proposal. ▪ Live online training at no cost, at request. 	<ul style="list-style-type: none"> ▪ Wireless connection to the computer \$179 	<ul style="list-style-type: none"> ▪ 2-year warranty on all hardware, extended to 5 year warranty with product registration. ▪ Tech Support through phone or e-mail, Mon-Fri 8-5 EST 	Alden Associates

Entry-Level Whiteboard, Panel and Tablet Solutions:

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
<p>Interactive Whiteboard Solutions:</p> <p>InterWrite SchoolBoard 1060 (60" diagonal)</p> <p>InterWrite SchoolBoard 1060BT Bluetooth wireless</p> <p>InterWrite SchoolBoard 1077 (77.5" diagonal)</p> <p>InterWrite SchoolBoard 1077BT Bluetooth wireless</p>	<p>\$ 969.00</p> <p>\$ 1,159.00</p> <p>\$ 1,179.00</p> <p>\$ 1,379.00</p>	<ul style="list-style-type: none"> Free training provided. Location will be regional ESD's. Note: When ordering InterWrite products, include the words "with free Easy Teach software" for each item. 	<ul style="list-style-type: none"> Floorstand \$299 Wireless slate \$359 GTCO PRS wireless response system, 32-pack \$899 Wall mount bracket \$79 Bluetooth adapter for computer \$39 For purchase orders with 20+ boards, the cost of the board is reduced by \$45 each 	<ul style="list-style-type: none"> One year warranty Tech support in two offices (8-5 EST and 7-4 MST) 	MicroComputer Systems
<p>15-inch Interactive Panel Solution:</p> <p>InterWrite iPanel</p>	\$ 1,215.00	<ul style="list-style-type: none"> Free demos at ESD's Note: When ordering InterWrite products, include the words "with free Easy Teach software" for each item. 	<ul style="list-style-type: none"> Bluetooth Tablet SchoolPad #SP400 \$379 Rechargeable pen for SchoolPad #SP400 \$69 	<ul style="list-style-type: none"> One year warranty 	
<p>Wireless Tablet Solution:</p> <p>InterWrite SchoolPad #SP400 (with SchoolBoard)</p> <p>InterWrite SchoolPad #SP400 (w/o School Board)</p>	<p>\$ 359.00</p> <p>\$ 379.00</p>	<ul style="list-style-type: none"> None Note: When ordering InterWrite products, include the words "with free Easy Teach software" for each item. 	<ul style="list-style-type: none"> None 	<ul style="list-style-type: none"> One year warranty 	

Recommended Whiteboard, Panel and Tablet Solutions:

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
Interactive Whiteboard Solutions: SMARTboard 680 Qty: 1 SMARTboard 680 Qty: 2-19 SMARTboard 680 Qty: 20-49 SMARTboard 680 with floorstand Qty: 1-4 SMARTboard 680 with floorstand Qty: 5-10	 \$ 1,483.00 \$ 1,467.00 \$ 1,400.00 \$ 1842.00 \$ 1836.00	<ul style="list-style-type: none"> ▪ Purchase 5 boards or more and receive 1 free Master's Training session for up to 12 people at the school location. ▪ Purchase 5 boards or more and receive basic set-up assistance. 	<ul style="list-style-type: none"> ▪ Floorstand \$411 ▪ Airliner slate, standalone (Qty: 1) \$520 ▪ Airliner slate, standalone (Qty: 2-5) \$509 ▪ Wireless connection to the computer \$199 ▪ Airliner, bundled (Qty: 1) \$330 ▪ Airliner, bundled (Qty: 2-5) \$320 	<ul style="list-style-type: none"> ▪ 5 years upon registration 	Saxton Bradley
15-inch Interactive Panel Solution: Symposium ID250	\$ 1,854.00	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ Two year warranty 	
Interactive Tablet: SMART Airliner (Wireless) Qty: 1 Qty: 2-5 SMART Airliner, bundled with SMARTboard Qty: 1 Qty: 2-5	 \$ 520.00 \$ 509.00 \$ 330.00 \$ 320.00	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ Three year limited warranty 	
17-inch Interactive Panel Solution: Hitachi ST17SXLP	\$ 1,649.00	<ul style="list-style-type: none"> ▪ Phone support ▪ Training at no cost 	<ul style="list-style-type: none"> ▪ Bluetooth Tablet #BT-I \$239 	<ul style="list-style-type: none"> ▪ Three year warranty 	Troxell Communications

Premium Whiteboard, Panel and Tablet Solutions:

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
<p><i>Interactive Whiteboard Solution:</i></p> <p>Promethean ACTIVboard (78" diagonal)</p> <p>Qty: 1-5 \$ 1,895.00 \$ 1,649.00</p> <p>Qty: 6-19 \$ 1,825.00 \$ 1,575.00</p> <p>Qty: 20-49 \$ 1,795.00 \$ 1,500.00</p>		<ul style="list-style-type: none"> ▪ Complimentary 2-hr introductory sessions across the state. ▪ Free online tutorials 	<ul style="list-style-type: none"> ▪ Stand \$649 ▪ ACTIVslate \$495 ▪ ACTIVotes \$1895 ▪ ACTIVbracket \$85 ▪ ACTIVtablet \$99 ▪ ACTIVprimary software (6 lic) \$199 ▪ Basic installation with purchase of board & bracket \$100 ▪ Installation of board and customer projector \$795 ▪ Installation of board and Ernst-supplied projector (XGA) \$1895 ▪ Training is \$1500 per day, up to 15 participants 	<ul style="list-style-type: none"> ▪ Warranty on board is 3 years. ▪ Warranty is extended to 5 years if the board is installed by a certified installer. ▪ E-mail support is 24 hours per day, or phone support is until 5:00 PST 	Ernst Communications
<p><i>15-inch Interactive Panel Solution:</i></p> <p>Promethean ACTIVpanel</p>	\$ 1,695.00	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ Two year warranty 	
<p><i>Interactive Tablet:</i></p> <p>ACTIVslate (wireless tablet)</p>	\$495.00	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ None 	<ul style="list-style-type: none"> ▪ Three year warranty 	

WIRELESS RESPONSE SYSTEMS

Infrared Wireless Response Systems: 24- and 32-packs:

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
<p><i>Entry-Level Infrared</i></p> <p>InterWrite PRS (24-pack)</p> <p>InterWrite PRS (32-pack)</p>	<p>\$ 779.00</p> <p>\$ 899.00</p>	<ul style="list-style-type: none"> Training at no cost. Location is ESD. 	<ul style="list-style-type: none"> Individual transmitter \$35 Purchase orders with 20+ packs receive a discount of \$15 pack Additional receiver with cable \$123 Two-hour training session \$250 (does not include travel) 	<ul style="list-style-type: none"> One year warranty 	MicroComputer Systems
<p><i>Recommended Infrared</i></p> <p>Q3 Student Response System (24-pack)</p> <p>Q3 Student Response System (32-pack)</p> <p>Please Note: DISCONTINUED</p>	<p>\$ 1,495.00</p> <p>\$ 1,995.00</p>	<ul style="list-style-type: none"> Software upgrades for ten years (not just one) Online training Complete curriculum package (Value \$485) 	<ul style="list-style-type: none"> Individual student response unit \$60 Full or half-day training \$450 	<ul style="list-style-type: none"> Unlimited tech support (phone, e-mail and online documentation) 	Qwizdom, Inc.

Radio Frequency Wireless Response Systems: 24- and 32-packs:

Product or Model	Bid Price	Value-Added at No Cost	Value-Added at Discount	Warranty/Support	Reseller
<p><i>Entry-Level Radio-Frequency</i></p> <p>InterWrite PRS (24-pack)</p> <p>InterWrite PRS (32-pack)</p>	<p>\$ 1,219.00</p> <p>\$ 1,899.00</p> <p>\$ 1,649.00</p>	<ul style="list-style-type: none"> Training at no cost. Location is ESD. 	<ul style="list-style-type: none"> Individual transmitter \$83 Hard case \$69 Purchase orders with 20+ packs receive a discount of \$15 pk Two-hour training session \$250 (does not include travel) 	<ul style="list-style-type: none"> One year warranty 	MicroComputer Systems
<p><i>Recommended Radio-Frequency</i></p> <p>Q4 Student Response System (24-pack)</p> <p>Q4 Student Response System (32-pack)</p>	<p>\$ 1,905.00</p> <p>\$ 2,295.00</p>	<ul style="list-style-type: none"> Software upgrades for ten years (not just one) Online training Qwizdom power screwdriver 8 interactive games Complete curriculum package (value of \$485) 	<ul style="list-style-type: none"> Individual student response unit \$75 Professional Development for staff, department or group is reduced from \$1,250 to \$99 during the term of the bid. 	<ul style="list-style-type: none"> Unlimited tech support (phone, e-mail, online documentation) 	Qwizdom, Inc.
<p><i>Premium Radio-Frequency</i></p> <p>Promethean ACTIVotes (32-pack)</p>	<p>\$ 1,895.00</p>	<ul style="list-style-type: none"> None 	<ul style="list-style-type: none"> None 	<ul style="list-style-type: none"> 2 year limited warranty 	Ernst Communications

ESD 112 INSTRUCTIONAL TECHNOLOGY BID - 2006

VIDEOCONFERENCE SYSTEMS, PERIPHERALS, MAINTENANCE AND WARRANTIES

Name of Company Submitting the Bid Solutionz Videoconferencing, Inc.

V500 includes: English Remote, North American power cords, IP only, 1st Year Standard Service \$ 1,363
 1 yr. Maintenance Agreement for V500, Next day parts, unlimited Tech support 24x7 \$ 260
 1 yr. Maintenance Agreement for V500, Next day parts, unlimited Tech support
 M-F 8a-5p Pacific Time \$ 210

VSX 7000s (NTSC) includes: English Remote, North American power cords, IP only (network modules ordered separately), 1st Yr Stand Serv \$ 4,772
 VSX 7000s series Quad BRI Module, includes cables \$ 1,022
 VSX 7000s PRI T1/E1 modules enable H.320 calls up to 2 Mbps., includes cables \$ 2,048
 VSX 7000s Serial Network Module (V.35, RS449, RS530), includes adapter cable \$ 1,022
 VSX 7000s Cable, V.35, Ascend, HD-44M to HD-44M, ViewStation, FX, VS4000 and VSX, 5 ft. \$ 129
 1-yr. Maintenance Agreement for VSX 7000s, Next Day parts, Unlimited Tech support M-F 8a-5p Pacific Time \$ 450
 1-yr. Maintenance Agreement for VSX 7000s, Next Day parts, Unlimited Tech support 24x7..... \$ 750
 1 yr. extended warranty for VSX 7000s \$ 450
 3 yr. extended warranty for VSX 7000s..... \$ 1,175
 5 yr. extended warranty for VSX 7000s..... \$ NA

VSX 8000 (NTSC) includes: English Remote, North American power cords, IP only (network modules ordered separately), 1st Yr Stand Serv \$ 8,863
 VSX 8000 QBRI network module enables H.320 calls up to 512 kbps., includes cables \$ 1,022
 VSX 8000 PRI T1/E1 modules enable H.320 calls up to 2 Mbps., includes cables \$ 2,048
 VSX 8000 Serial (V.35/RS-530/RS-449) enables calls with RS-366 dialing up to 2 Mbps., includes cables \$ 1,022
 1-yr. Maintenance Agreement for VSX 8000, Next Day parts, Unlimited Tech support M-F, 8a-5p Pacific Time..... \$ 700
 1-yr. Maintenance Agreement for VSX 8000, Next Day parts, Unlimited Tech support 24x7 \$ 1,095
 1 yr. extended warranty for VSX 8000 \$ 700
 3 yr. extended warranty for VSX 8000 \$ 1,680
 5 yr. extended warranty for VSX 8000 \$ NA
 VSX Series Speaker Kit \$ 613
 PowerCam Camera (2nd for VSX7000 or VSX7000s or primary or 2nd for VSX8000) \$ 1,023
 PowerCam Plus Camera (2nd for VSX7000e or primary or 2nd for VSX8000) voice tracking \$ 2,048
 VSX Series Additional Microphone Kit 10' \$ 340
 VSX Series Additional Microphone Kit 30' \$ 340
 VSX Mic Pod with 10 ft cable \$ 340
 VSX Series Additional Display Adapter Kit \$ 596
 VSX Series Advanced Infrared Remote Control - English \$ 75

ADTRAN ATLAS

Adtran Atlas 550T1 base unit P/N 1200305L1 \$ 2,210
 Adtran Atlas 550T1/PRI Module P/N 1200307L1 \$ 470
 Adtran Atlas 550 Dual/PRI Module P/N 1200314L1 \$ 680
 Adtran Atlas 550 Quad/PRI Module P/N 1200755L1 \$ 1,143
 1-yr. Maintenance Agreement for Adtran 550, Next Day parts, Unlimited Tech support 24x7 \$ 700
 1-yr. Maintenance Agreement for Adtran 550, Next Day parts, Unlimited Tech support M-F, 8a-5p Pacific Time \$ 500
 1 yr. extended warranty for Adtran 550 \$ 500
 3 yr. extended warranty for Adtran 550 \$ 1,234
 5 yr. extended warranty for Adtran 550 \$ NA

POLYCOM LEGACY MAINTENANCE PLANS

1 yr. Maintenance Agreement for View Station 128 Next Day parts, Unlimited Tech support M-F, 8a-5p Pacific Time	\$ 362
1 yr. Maintenance Agreement for View Station 512 V.35 Next Day parts, Unlimited Tech support M-F, 8a-5p Pac Time	\$ 559
1 yr. Maintenance Agreement for View Station H.323/V.35 Next Day parts, Unlimited Tech support, M-F 8a-5p Pacific Time	\$ 470
1 yr. Maintenance Agreement for EX Next Day parts, Unlimited Tech support M-F, 8a-5p Pacific Time	\$ 723
1 yr. Maintenance Agreement for FX Next Day parts, Unlimited Tech support M-F, 8a-5p Pacific Time.....	\$ 867
1-yr. Maintenance Agreement for VSX 7000, Next Day parts, Unlimited Tech support M-F, 8a-5p Pacific Time.....	\$ 450

CARTS

Bretford Cart: Model PCC4495L w/SPUNIT - 1 shelf plus 14" locking cabinet	\$ 1,301
Avteq Cart: Model RM-7000S.....	\$ 654
Avteq Cart: Model RM-7000L	\$ 793

BUNDLE: SMALL GROUP SINGLE MONITOR PORTABLE UNIT

VSX 7000s (NTSC) includes: English Remote, North American power cords, IP only (network modules ordered separately), 1st Yr Stand Serv.....	\$ 4,772
Toshiba Television 32" Monitor, Model 32A35	\$ 468
Toshiba DVD/VCR, Model SDV393	\$ 125
Cart - Avteq RM-7000S	\$ 654

BUNDLE: SMALL GROUP SINGLE MONITOR PORTABLE UNIT

VSX 7000s (NTSC) includes: English Remote, North American power cords, IP only (network modules ordered separately), 1st Yr Stand Serv.....	\$ 4,772
Toshiba Television 32" Monitor, Model 32A35	\$ 460
Toshiba DVD/VCR, Model SDV393	\$ 125
Cart - Bretford Model PCC4495L w/SPUNIT - 1 shelf plus 14" locking cabinet	\$ 1,301

BUNDLE: LARGE GROUP DUAL MONITOR PORTABLE UNIT

VSX 7000s (NTSC) includes: English Remote, North American power cords, IP only (network modules ordered separately), 1st Yr Stand Serv.....	\$ 4,772
2 Toshiba Television 32" Monitor, Model 32A35	\$ 920
Toshiba DVD/VCR, Model SDV393	\$ 125
Cart - Avteq RM-7000L	\$ 793

To ORDER FROM THIS BID

If your educational organization wishes to order off these contracts, follow these instructions:

Step 1 – Interlocal Agreements:

Your district must have a current Interlocal Agreement signed and on file with ESD 112 in order to purchase off of this bid. To initiate an Interlocal Agreement, contact Nellie McCullough-Witt at (360) 750-7505, or e-mail her at nellie.mccullough-witt@esd112.org. She will have the ESD 112 Superintendent sign two originals, and will send both originals to you in the postal mail. Both agreements need to be approved and signed by the Board of Directors or his/her designee. Return one signed original to Nellie McCullough-Witt, ESD 112 Educational Technology Administrative Assistant, 2500 NE 65th Ave., Vancouver, WA 98661. File the other original with your County Auditor. It will be returned to you.

Note Regarding 2006 Interlocal Agreements:

All Interlocal Agreements for the Instructional Technology Bid that are signed on or after January 1, 2006 will be an ongoing agreement, and will not need to be signed on an annual basis. This pertains to the Instructional Technology Bids only, and does not necessarily apply to other bids that ESD 112 might have in place.

Step 2 – How to Place Your Order:

Place your orders directly with the resellers, as per the information below. To ensure bid pricing, include the contract number on your purchase order. Vendors are listed in alphabetical order below.

Alden Associates:

Go to the Alden Associates web site at <http://www.aldenassociates.net/esd112> to get specific information about the products, part numbers, pricing, value-added items and warranties.

To place an order for the Mimio Xi at the ESD price of \$549.00, you must submit a Mimio grant application. There are two ways to do this:

1. Call Alden Associates at 1-888-333-3495 and they will help you fill out the grant application and process your order.
2. Follow this link http://mimio.com/education/funding/grant_app.php and fill out the grant application. If you choose to fill it out yourself, Alden will need a copy of it to complete your order.

If you have any questions, or would like a demo of the Mimio Xi, please call Alden Associates @ 888.333.3495

When creating your purchase order, include the contract number on the p.o. **(Contract #11206)**. Mail or fax your order to Alden Associates at:

Alden Associates, Inc.
Attn: Jordan Malkin
17735 NE 65th ST, Suite 120
Redmond, WA 98052

Fax your purchase order to: (425) 883-4947.

If you want to track your order, please call the office at 1-888-333-3495.

Questions? Contact Jordan Malkin at jordan@microstandard.com or call him at (425) 943-4217.

Ernst Communications:

Go to the Ernst Communications web site at <http://www.ernstcom.com> and click on the **WA EDTECH BID** button in the top right corner of window to get specific information about the products, part numbers, pricing, value-added items and warranties. The password on the next page is **waedtech**. Include the contract number on the purchase order (**Contract #WA-EDTECH**). Mail or fax your order to Ernst Communications:

Ernst Communications, LLC
Attention: Jim Williamson
P.O. Box 2211
Everett, WA 98213

Fax your purchase order to: 1-360-474-0178.

If you want to track your order, please note that on your PO and you will be sent the tracking info.

Questions? Contact Jimmy Williamson at 1-360-474-8670, ext. 22.

Micro Computer Systems

Go to the Micro Computer System web site at http://www.k12connected.com/SitePages/ESD_MultimediaProds.html%20 to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (**Contract #MCS2006**). Mail or fax your order to MicroComputer Systems:

Micro Computer Systems
Attn: Rich Litchfield or Educational Sales Dept.
16531 13th Avenue W
Lynnwood, WA 98037

Fax your purchase order to: 1-866-217-1034.

Orders can be tracked by calling Rich Litchfield at the number above, or the Educational Sales Department at 1-800-658-1000. Have your purchase order number ready when you call.

Questions? Contact Rich Litchfield at 1-800-658-1000.

Qwizdom:

Go to the Qwizdom web site at <http://www.qwizdom.com/esd112> to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (**Contract #ESD1122006**). Mail or fax your order to Qwizdom:

Qwizdom, Inc.
Attention: Neal Rowland-Lenarcic
12176 Meridian E
Puyallup, WA 98373

Fax your purchase order to: 1-253-845-1909.

If you want to track your order, please include the e-mail address of the person in your district that is in charge of this order, and a UPS tracking number will be e-mailed to you. Or...call Jaci at 1-800-347-3050.

Questions? Contact Neal Rowland-Lenarcic at 1-800-347-3050.

Saxton Bradley, Inc.

Go to the Saxton Bradley contract web site at <http://www.saxtonbradley.com/esd112/> to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number (**#1205-112**) and/or the SmarterKids Foundation Grant number (**156595YYC**) on the purchase order. Mail or fax your order to Saxton Bradley:

Saxton Bradley
Attention: Sherrie Newkirk
5701 6th Avenue South, Suite 466
Seattle, WA 98108

Fax your purchase order to: 1-206-762-4480.

Orders can be tracked by contacting Sherrie Newkirk at 206-762-7688 or 1-800-643-3512.

Questions? Contact Sherrie Newkirk at 1-800-643-3512.

Solutionz Videoconferencing:

To get specific information about the products, part numbers, pricing, value-added items and warranties, go to the Solutionz Videoconferencing web site at <http://www.solutionzinc.com/login> (Username: **WAESD**, Password: **EFF0205** — Both Username and Password are case sensitive.). You will then get a dialog box asking if you want to open or save a PDF file. Choose one or the other action.

Include the contract number on the purchase order (**Contract #WA-060101-ST**). Mail or fax your order to Solutionz Videoconferencing:

Solutionz Videoconferencing
Attention: Pepper Fernandez
1950 Sawtelle Blvd.
Los Angeles, CA 90025

Fax your purchase order to: 1-310-943-2388.

Orders can be tracked by going to the Solutionz web site and login.

Questions? Contact Shawn Fernandez at 1-503-625-0810 (Direct) or 1-503-476-5407 (Cell).

Troxell Communications

Go to the Troxell web site at <http://www.trox.com> and click on the **Contracts** link to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (**Contract #WA15S**). Mail or fax your purchase order to:

Troxell Communications
Attention: Bob Berry
10532 NE 68th Street, Suite 100
Kirkland, WA 98033

Fax your purchase order to: 1-800-589-5939.

Orders can be tracked by using the customer service portion of Troxell's Web Site or by calling the Customer Service Department at (800) 352-7912, x220. Invoices may also be requested at http://www.trox.com/customer_service/custserv.shtml.

Questions? Contact Bob Berry at 1-800-578-8858, ext. 4601.