
*Ordering Instructions and List of Resellers
for the Washington's 2007 Condensed*

INSTRUCTIONAL TECHNOLOGY BID

The products on this bid list are available to school districts, state schools and institutions, educational service districts, all colleges and universities, and the state departments of education, in the states of:

- Washington
- Oregon
- Idaho
- Montana
- Wyoming
- Colorado
- Alaska
- Hawaii

This bid will be in effect from December 11, 2006 until August 31, 2007, or longer if price points are still valid. Always check the web site for the most current information and price lists.



Sponsored by the Washington Educational Technology Support Centers
Administrated by Educational Service District 112, Vancouver, Washington
Current information can be found at <http://edtech.esd112.org/bids>

To ORDER FROM THIS BID

If your educational organization wishes to order off these contracts, follow these instructions.

Step 1 – Interlocal Agreements:

Your district must have a current Interlocal Agreement signed and on file with ESD 112 in order to purchase off of this bid. To initiate an Interlocal Agreement, contact Nellie McCullough-Witt at (360) 750-7505, or e-mail her at nellie.mccullough-witt@esd112.org. She will have the ESD 112 Superintendent sign two originals, and will send both originals to you in the postal mail. Both agreements need to be approved and signed by your districts' or organization's Board of Directors or their designee. Return one signed original to Nellie McCullough-Witt, ESD 112 Educational Technology Administrative Assistant, 2500 NE 65th Ave., Vancouver, WA 98661. File the other original with your County Auditor. It will be returned to you.

Note Regarding 2007 Interlocal Agreements:

All Interlocal Agreements for the Instructional Technology Bid that are signed on or after January 1, 2006 will be an ongoing agreement, and will not need to be signed on an annual basis. This pertains to the Instructional Technology Bids only, and does not necessarily apply to other bids that ESD 112 might have in place. If your district signed an interlocal agreement for the Instructional Technology Bids *before* January 1, 2006, or if your district has not yet signed an agreement, you must do so before ordering off of this bid.

Note Regarding Independent Schools and Interlocal Agreements:

ESD 112 can not enter into Interlocal Agreements with independent schools. However, independent schools can still purchase off of the ESD 112 Instructional Technology Bid.

Step 2 – How to Place Your Order:

Place your orders directly with the resellers, as per the information below. To ensure bid pricing, include the contract number on your purchase order. Vendors are listed in alphabetical order below.

Advanced Classroom Technologies (originally bid as Ernst Communications)

To get specific information about the products, part numbers, pricing, value-added items and warranties, go to the [Advanced Classroom Technologies](http://www.act-ol.com) web site at <http://www.act-ol.com> and click on the link to **Academic Pricing > WA IT Bid** link. Enter the following for user name and password: **edtech2007**. Include the contract number on the purchase order (**Contract #EDTECH2007**).

Mail your purchase orders to:

Advanced Classroom Technologies
Attention: Jim Williamson
P.O. Box 345
Marysville, WA 98270

Fax your purchase order to: 1-360-658-5300

If you want to **track your order**, please note that on your P.O. and you will be sent the tracking information.

Questions? Contact:

Territory	Name	Email	Phone	Fax	Toll-Free
MT, CO, WY, AK, HI	Jim Williamson	jimw@act-ol.com	360-658-5200	360-658-5300	800-355-2905
North WA & ID	Alex Stuart	alexs@act-ol.com	425 754-7521	360-658-5300	800-355-2905
South WA & OR	Shawna Marshall	shawnam@act-ol.com	971-255-6533	360-658-5300	800-355-2905

CompView

Go to the [Compview, Inc. website](http://www.compviewpartners.com/ESD112) at www.compviewpartners.com/ESD112 to get specific information about the products, part numbers, and pricing. Include the contract number (**Contract #CVIESD112-2007**) on all purchase orders. You may mail, fax or email your Purchase Orders to Compview, Inc.:

Mail your purchase orders to:
Compview, Inc.
Attention: Bob Friedler
10035 SW Arctic Drive
Beaverton, OR 97005

FAX your purchase orders to 503-626-8439, or **E-mail** your purchase order to leads@compview.com

Order Tracking: Please contact Customer Service at 800-448-8439

Questions? Contact Robert Friedler at 1-800-448-8439, ext 5523. Direct line 503-601-5523. Email bfriedler@compview.com

LightSPEED Technologies, Inc.

Go to the [LightSPEED Technologies, Inc. web site](http://www.lightspeed-tek.com/esd/esd.html) at <http://www.lightspeed-tek.com/esd/esd.html> (**password: esd112**) to get specific information about the products, part numbers, pricing, information on components and accessories, value-added items and warranties. Include the contract number (**ESD112-2007**) on the purchase order.

Mail your purchase order to:
LightSPEED Technologies, Inc.
Attn: Customer Service Department
11509 SW Herman Road
Tualatin, OR 97062

Fax your purchase order to 503.684.3197, or **E-mail** your purchase order to orders@lightspeed-tek.com

Order Tracking: call LightSPEED at 800.732.8999

Local Support:

Rick Berger for OR/ID/MT/AK/HI at 877.367.9372 or email Rick at rick.berger@lightspeed-tek.com
Jaime Mendez for CO and WY at 801.319.2205 or email Jaime at jaime.mendez@lightspeed-tek.com
Contact Customer Service Department at 800.732.8999

Micro Computer Systems

Go to the [Micro Computer System web site](http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf) at <http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf> to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (**Contract #MCS2007**).

Mail your purchase order to MicroComputer Systems:
Micro Computer Systems
16531 13th Avenue W.
Lynnwood, WA 98037

Fax your purchase order to: 1-866-217-1034.

Orders from Washington customers can be tracked by calling Rich Litchfield or John Pexton or anyone in the Educational Sales Department at 1-800-658-1000. Have your purchase order number ready when you call.

Orders from customers in OR, ID, MT, WY, CO, HI and AK can be tracked by calling Rich Litchfield or John Pexton or anyone in the Educational Sales Department at 1-800-422-5182. Have your purchase order number ready when you call.

Questions? Contact Rich Litchfield, John Pexton, or anyone in the Educational Sales Dept. at 1-800-658-1000 from within Washington, or 1-800-422-5182 from schools outside of Washington.

Saxton Bradley, Inc.

Go to the [Saxton Bradley contract web site](#) at www.saxtonbradley.com/esd112/ to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number (#1206-112) on the purchase order.

Mail or your purchase order to Saxton Bradley:
Saxton Bradley
Attention: Jennifer Schmidt or Sherrie Newkirk
5701 6th Avenue South, Suite 466
Seattle, WA 98108

Fax your purchase order to: 1-206-762-4480.

Orders can be tracked by contacting Jennifer Schmidt or Sherrie Newkirk at 206-762-7688 or 1-800-643-3512.

Questions? Contact Jennifer Schmidt Sherrie Newkirk at 1-800-206-643-3512.

Solutionz Videoconferencing

Please note that Polycom Pricing has percentage discounts off of the MSRP. Refer to page 5 for more details.

To get specific information about the products, part numbers, pricing, value-added items and warranties, go to the Solutionz Videoconferencing web site at <http://www.solutionzinc.com/login/> (**Username: WAESD, Password: EFF0205** — Both the Username and Password are case sensitive.). You will then get a dialog box asking if you want to open or save a PDF file. Choose one or the other action. **Each pricing PDF will require that the password be entered again.**

Include the contract number on the purchase order (**Contract #STBID-0708-001**).

Mail your purchase order to Solutionz Videoconferencing:
Solutionz Videoconferencing
Attention: Pepper Fernandez
901 Bringham Avenue
Los Angeles, CA 90049

Fax your purchase order to: 1-310-943-2388.

Orders can be **tracked** by going to the Solutionz web site and login.

Questions? Contact Shawn Fernandez at 1-503-625-0810 (Direct) or 1-503-476-5407 (Cell).

Troxell Communications

Go to the [Troxell web site for contracts](http://troxweb.teamtroxell.com/www/contracts_map.htm) at http://troxweb.teamtroxell.com/www/contracts_map.htm and click on your state to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (**Contract # WA17S**).

Mail or fax your purchase order to:

STATE	CONTRACT #	CONTACT	MAILING ADDRESS	PHONE NUMBER	FAX NUMBER
WA	WA17S	Bob Berry	10532 NE 68 th Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4601	1-800-589-5939
		Sean O'Toole	10532 NE 68 th Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4602	1-800-589-5939
		Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939
OR	OR-07S	Matt Matos (K-12)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4606	1-800-589-5939
		Charles Doyle (Higher Ed)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4603	1-800-589-5939
ID	ID-02S	Suzanne Wright (Southern Idaho)	1905 W. 4700 S., #427, Salt Lake City, UT 84118	1-800-578-8858, x4503	1-800-589-5939
		Karen Stoyan (Northern Idaho)	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939
MT	MT-01S	Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939
		Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939
CO	CO-07S	Mark Juneau	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4508	1-800-589-5939
		Troy Kruse	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4505	1-800-589-5939
WY	WY-02S	Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939
AK	AK-01S	Sean O'Toole	10532 NE 68 th Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4602	1-800-589-5939
HI	HI-01S	Rob Kulesh	2501 E. Chapman Ave., #290, Fullerton, CA 92831	1-800-578-8858, x4205	1-800-589-5939

Troxell orders can be tracked by pointing your web browser to <http://customer.teamtroxell.com/> and clicking on the "Order Status" link in the Customer Service section at the left, or by calling the Customer Service Department at (800) 352-7912, x220. Invoices may also be requested at <http://customer.teamtroxell.com/>

Questions? Contact the Troxell representative for your state, listed above.