



The Washington Learning Source (WLS) is a collaboration of Washington State's nine regional Educational Service Districts that together can provide more pricing power for schools to purchase software, hardware, services, and more.

Why Vendors Value the WLS:

- WLS conducts legal bids allowing schools to purchase without having to conduct bids themselves.
- Membership includes most school districts and many private schools.
- WLS provides cost effective marketing.
- WLS website provides a dedicated product page.
- WLS coordinates with the state's ESDs to afford opportunities for vendors to have face-to-face time with districts decision makers.
- WLS submits RFPs throughout the year giving vendors a number of opportunities to respond.
- WLS allows contract holders to designate resellers and update products through the life of the contract.
- WLS offers contracts with optional renewal up to five years.

Why Districts Value the WLS:

- Districts save time by using WLS's convenience contracts rather than having to place their own competitive bids.
- Districts can purchase products at prices better than they can get on their own.
- Districts participate in choosing products they want and that are in great demand.
- Districts can work with vendors who have a lot of experience working with schools.
- Membership is free!

Marketing Opportunities:

- Northwest Council for Computer Education Annual Conference sponsorships
- WLS Customized website presence
- Co-marketing collateral
- Contribute to bi-weekly E-Newsletter with product updates/news to WLS customers throughout the state
- Special Promotions
- Conference center for conducting training and events

The Washington Learning Source is a cooperative purchasing network in Washington State that brings value to vendors and schools!

Become a WLS Corporate Partner!

1. [Complete a vendor survey.](#)
2. [Register with WEBS to receive bid notices.](#)
3. Go through the RFP process for approval.

For more information, contact:

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